



SHELBY HALL

USA 50 YEARS  
UNIVERSITY OF  
SOUTH ALABAMA  
1963-2013

# University of South Alabama 2013 Financial Report

On the cover: Shelby Hall is the new, high-tech home for the College of Engineering and the School of Computing. U.S. Sen. Richard Shelby was instrumental in securing federal support for the project.



**USA Celebrates Its 50th Anniversary Year—**  
*The USA Jaguar Marching Band's Herald Trumpeters and faculty tenor Dr. Thomas Rowell, an associate professor of music, perform the University's alma mater as thousands of people gathered on campus May 3, 2013, to mark the institution's 50th Anniversary with a community-wide celebration.*



## **USA CELEBRATES FIRST HALF-CENTURY; EXPERIENCES RECORD GROWTH**

In fiscal 2013, the University of South Alabama celebrated its 50 years of service to the community, recognizing the transformational impact the institution has made on the Gulf Coast region and beyond by providing a higher standard of education; better health care; a stronger economy; enhanced art, cultural and entertainment opportunities; and, above all, a greater quality of life for all citizens.

During its 50th anniversary year, USA continued to see its academic reputation reach higher levels as reflected by record enrollment, an increase in the number of high-quality students, and a growing number of degrees awarded by the University.

Historic growth amid challenging economic times is attributed to the personal commitment of University faculty and staff, the addition of numerous new facilities and programs to improve the learning environment and campus life, and USA's continued commitment to preserve the integrity of its academic programs.

USA's institutional health was also indicated this year by growth in research and outreach productivity, increased academic-corporate partnerships, improved health care services, strong philanthropic support from alumni and the community, and a record number of degrees awarded by the institution, which brought the historic total to 75,540.

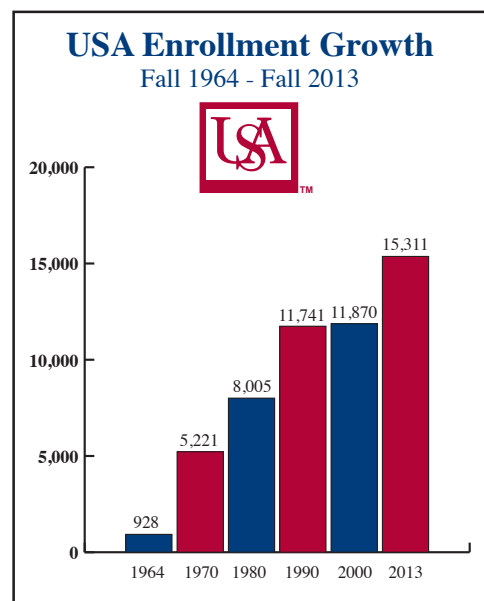
*"As the University of South Alabama embarks on our second half-century of service, we embrace our role as a comprehensive teaching and research university, prepared to meet the needs and address the challenges of a changing world, and leading the way to a greater quality of life for everyone served by the University of South Alabama."*

*--Dr. John W. Smith, University of South Alabama Acting President  
 Remarks from USA's 50th Anniversary Grand Celebration*

## ENROLLMENT SETS MULTIPLE RECORDS

The University of South Alabama this fall reported record enrollment, including the largest number of graduate students in its history.

- A record 15,311 students enrolled fall semester, representing a 428-student increase from one year ago.
- 4,197 new students enrolled fall semester; these include new freshman and transfer students.
- 11,307 undergraduate students enrolled fall semester.
- A record 3,466 graduate students enrolled this fall.
- Growth in quality of students is evident in USA's average ACT score, which was a record 22.9 and above the national average of 20.9 and state average of 20.4.
- This year, USA had 116 students in the freshman class with ACT scores of 30 or above, 165 students with ACT scores of 29 and above, and 257 students with 28 and higher.
- USA drew new freshmen from more than 300 high schools nationwide, with Mobile's Baker High School producing the largest number of students in the University's freshman class.
- Top community college feeder schools were Faulkner State with 143 students and Mississippi Gulf Coast Community College with 135.
- During the 2012-2013 academic year, USA awarded 2,693 degrees, bringing the historic number of degrees awarded by the University to 75,540.



**New Hall Completed** — *The four-story traditional housing community New Hall opened fall semester 2013, providing accommodations for 350 first-time freshmen and a Faculty in Residence. The new residence hall also incorporates innovative "Learning Communities" that support the freshman residents' academic success.*



## ACADEMIC AND CAMPUS LIFE IMPROVE

USA continued to make significant progress in its effort to enhance academic programs and improve the learning environment on campus. The University this year:

- Completed construction of New Hall, a new 350-bed residence hall built in response to growing enrollment and increased student interest in on-campus living.
- Completed renovation of Epsilon One, a 154-bed residence hall.
- Made progress toward the renovation of the Student Center.
- Launched the Mitchell-Moulton Scholarship Initiative, which will endow a new academic scholarship program for students in all fields of study and support the University's Mitchell College of Business.
- Announced plans to renovate the third floor of the newly named Marx Library following a gift from the Julien E. Marx Foundation Trust. The renovated library space will house the Doy Leale McCall Rare Book and Manuscript Library.
- Appointed the University's first Faculty Ombudsperson who will facilitate and encourage cooperation and consensus throughout the workplace by mediation.
- Launched the new USA Center for Environmental Resiliency to promote scholarly achievement and foster knowledge to guide responsible policy-making and business development. The center was established following a gift from Dr. and Mrs. Steven H. Stokes.
- Created the USA Center for the Study of War and Memory, which will examine how communities, institutions, and nations make sense of past military events.



UNIVERSITY of SOUTH ALABAMA  
**Children's & Women's**  
HOSPITAL

### **USA Children's & Women's Hospital Expansion Completed**

*– Dr. Steven P. Furr, left, chair of the USA Board of Trustees; joins Dr. David Lewis, chair of obstetrics and gynecology; Dr. John W. Smith, USA acting president; Arlene Mitchell, USA trustee; and numerous other dignitaries, friends, employees and former patients of USA Children's & Women's Hospital for the ribbon cutting to dedicate the hospital's new 195,000-square-foot expansion tower on Sept. 12, 2013. More than 2,000 people attended various dedication events held in the fall to celebrate the new expansion.*



# MEDICAL MILESTONES

The USA Health System this year continued to gain recognition for its ground-breaking medical research and innovation and for significantly improving the health of the Gulf Coast region, especially through the high-quality signature programs offered by its hospitals, physician clinics, and world-class comprehensive cancer research and treatment center. Some of the year's highlights include:

- USA Health System provided more than 250,000 patient treatment contacts.
- Construction was completed on a 195,000-square-foot expansion of USA Children's & Women's Hospital that nearly doubled the hospital's size - addressing patient care needs as well as enhancing services provided for families, visitors and hospital staff.
- Nearly 2,700 babies were delivered at USA Children's & Women's Hospital, the most in Mobile, and more than 35,000 patients were seen in the Evaluation Center.
- The USA Medical Center had nearly 7,000 admissions and treated some 24,600 people in the Emergency Department.
- The USA Medical Center was recognized for its top-quality care by several national groups, including as a Top Performer on Key Quality Measures by The Joint Commission, the leading accreditor of health care organizations in America.
- A recent quality measures report released by the University Health System Consortium showed that the USA Medical Center is ranked No. 1 in quality of care among 158 university teaching hospitals.
- More than 7,000 patients were treated at the USA Mitchell Cancer Institute, representing 60,000 patient treatment contacts.
- Construction continued on a new state-of-the-art Specialized Laboratory Building on USA's main campus following a \$14.5 million College of Medicine grant from the National Institutes of Health to support ongoing research projects dedicated to the prevention and treatment of infectious diseases.
- The USA Center for Healthy Communities was awarded a five-year, \$7.5 million grant from the National Institutes of Health to help reduce and eliminate health disparities in Mobile and surrounding communities.
- USA Health System continues to systematically implement its electronic health records across the entire system.



## USA Research and Sponsored Programs Highlights 2013

**Total Awards for External Grants, Contracts,  
and Cooperative Agreements ..... \$57.4 million**

### Technology Transfer:

- **\$2.1 million in Licensing Revenues**
- **13 Invention Disclosures**
- **12 Patents Filed**
- **1 License Executed**

## INCREASING RESEARCH

USA's research and outreach this year continued to make significant strides, with competitive awards and industry partnerships on the rise:

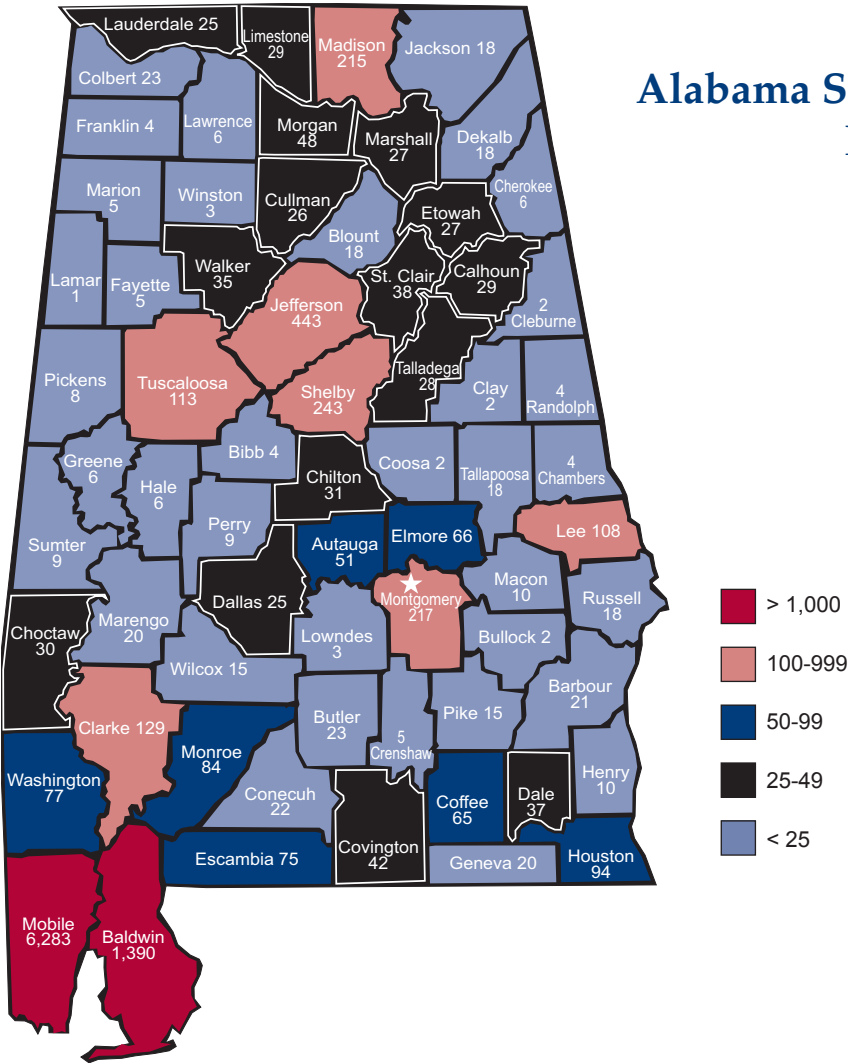
- External contract and grant funding totaled \$57.4 million in fiscal year 2013.
- More than 32 percent of faculty with doctorate or medical degrees submitted one or more research proposals for funding consideration in fiscal year 2013. More than 60 percent of proposals submitted received funding.
- More than \$261 million in external funds has been received over the past five years.
- USA's Technology and Research Park continues to foster new partnerships with industry, providing more than 600 local, private-sector jobs in computer science, information technology and biomedicine, as well as numerous part-time positions for USA students.
- Licensing revenue reported by the Office of Technology Transfer totaled more than \$2.1 million in fiscal year 2013. There were 13 invention disclosures submitted, 12 U.S. patents filed, and one license / option executed.

## BUILDING PRIVATE SUPPORT

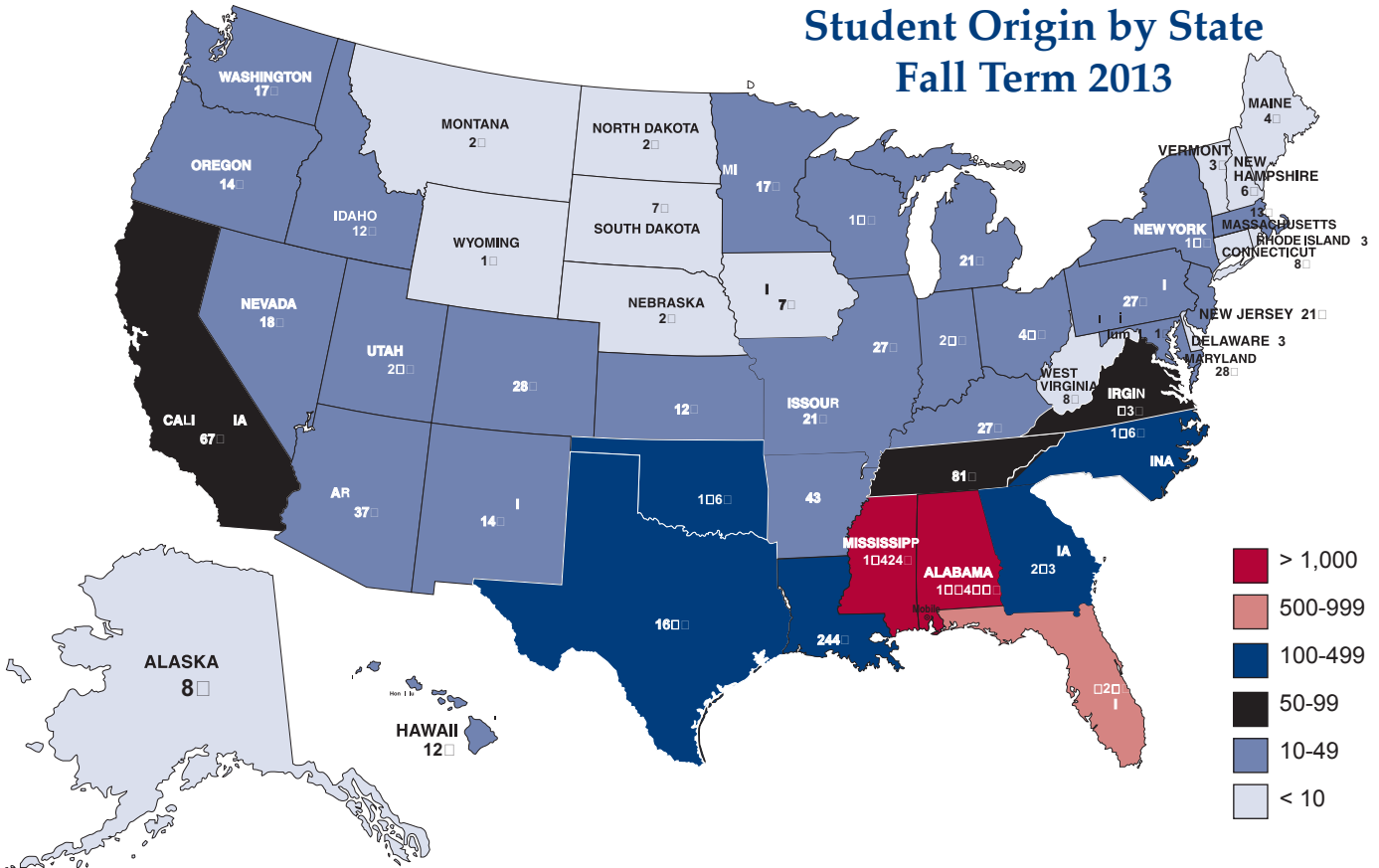
Alumni engagement and private giving to the University continued to rise this year in response to outreach programs of the Office of Development and Alumni Relations.

- Charitable giving totaled \$21.5 million, setting a new record for fundraising outside of a comprehensive campaign.
- The 50th Anniversary Campaign was successfully concluded. During the three-year campaign, 55,533 gifts were made, exceeding the goal of 50,000 by 11 percent.
- The University has embarked on a campaign to increase endowment for scholarships by \$50 million. This campaign—the Mitchell-Moulton Scholarship Initiative—features matching grants for all new gifts to undergraduate scholarship endowments, made possible through a \$25 million challenge commitment from Mr. Abraham Mitchell. As of September 30, 2013, new gifts and pledges to the campaign total \$843,960. With matching funds, these commitments will result in \$1.6 million in new endowment for scholarships.
- The Campaign for USA Children's and Women's Hospital has continued this year, raising an additional \$2.3 million and bringing the campaign total to \$7.2 million. The campaign, which has a \$10.6 million goal, will conclude in November 2014.
- Membership in the University of South Alabama National Alumni Association has reached 4,600 annual and lifetime members. The association's mission is to support and positively influence the goals of the University through an active relationship with the University, its alumni, students and friends. The association's board of directors recently completed a new strategic plan that will enable it to fulfill its mission well into the future. This plan is an actionable roadmap for the future, contains clear and measurable goals, and is based on the use of best practices and benchmarks from like universities across the United States.

## Alabama Student Origin by County Fall Term 2013



## Student Origin by State Fall Term 2013







**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Basic Financial Statements

September 30, 2013 and 2012

(With Independent Auditors' Report Thereon)

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Basic Financial Statements  
September 30, 2013 and 2012

**Table of Contents**

	<b>Page</b>
Management's Discussion and Analysis (Unaudited)	1
Independent Auditors' Report	12
Basic Financial Statements:	
Statements of Net Position – University of South Alabama, September 30, 2013 and 2012	14
Consolidated Statements of Financial Position – University of South Alabama Foundation, June 30, 2013 and 2012	15
Statements of Financial Position – University of South Alabama Health Services Foundation, September 30, 2013 and 2012	16
Statements of Net Position – USA Research and Technology Corporation, September 30, 2013 and 2012	17
Statements of Revenues, Expenses, and Changes in Net Position – University of South Alabama, years ended September 30, 2013 and 2012	18
Consolidated Statement of Activities and Changes in Net Assets – University of South Alabama Foundation, year ended June 30, 2013	19
Consolidated Statement of Activities and Changes in Net Assets – University of South Alabama Foundation, year ended June 30, 2012	20
Statements of Operations and Changes in Deficit – University of South Alabama Health Services Foundation, years ended September 30, 2013 and 2012	21
Statements of Revenues, Expenses, and Changes in Net Position – USA Research and Technology Corporation, years ended September 30, 2013 and 2012	22
Statements of Cash Flows – University of South Alabama, years ended September 30, 2013 and 2012	23
Notes to Basic Financial Statements	25

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

**Introduction**

The following discussion presents an overview of the financial position and financial activities of the University of South Alabama (the University), including the University of South Alabama Hospitals (the Hospitals), a division of the University, at September 30, 2013 and 2012 and for the years then ended. This discussion was prepared by University management and should be read in conjunction with the financial statements and notes thereto, which follow.

The basic financial statements of the University consist of the University and its component units. The financial position and results of operations of the component units are either blended with the University's financial position and results of operations or are discretely presented. The treatment of each component unit is governed by pronouncements issued by the Governmental Accounting Standards Board. As more fully described in note 1 to the basic financial statements, the University of South Alabama Professional Liability Trust Fund, University of South Alabama General Liability Trust Fund and USA HealthCare Management, LLC are reported as blended component units. The University of South Alabama Foundation, the University of South Alabama Health Services Foundation, and the USA Research and Technology Corporation are discretely presented.

**Financial Highlights**

At September 30, 2013, 2012, and 2011, the University had total assets of \$1,042,345,000, \$983,800,000, and \$920,197,000, respectively; total liabilities of \$549,355,000, \$530,289,000, and \$503,301,000, respectively; and net position of \$492,990,000, \$453,511,000, and \$416,896,000, respectively. University net position increased by \$39,479,000 during the year ended September 30, 2013 compared to an increase of \$38,389,000 for the year ended September 30, 2012 and a decrease of \$2,375,000 for the year ended September 30, 2011.

An overview of each statement is presented herein along with a financial analysis of the transactions impacting each statement. Where appropriate, comparative financial information is presented to assist in the understanding of this analysis.

**Analysis of Financial Position and Results of Operations**

***Statement of Net Position***

The statement of net position presents the assets, liabilities, and net position of the University at September 30, 2013 and 2012. Net position is displayed in three parts: net investment in capital assets, restricted and unrestricted. Restricted net position may either be expendable or nonexpendable and are those assets that are restricted by law or external donor. Unrestricted net position is generally designated for specific purposes, and is available for use by the University to meet current expenses for any purpose. The statement of net position, along with all of the University's basic financial statements, is prepared under the economic resources measurement focus and the accrual basis of accounting, whereby revenues are recognized when earned and expenses are recognized when incurred by the University, regardless of when cash is exchanged.

Assets included in the statement of net position are classified as current or noncurrent. Current assets consist primarily of cash and cash equivalents, investments, and net patient accounts receivable. Of these amounts, cash and cash equivalents, investments, and patient accounts receivable comprise approximately 41%, 39%, and 9%, respectively, of current assets at September 30, 2013. Noncurrent assets at September 30, 2013 consist primarily of capital assets, restricted cash and cash equivalents, and restricted investments.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

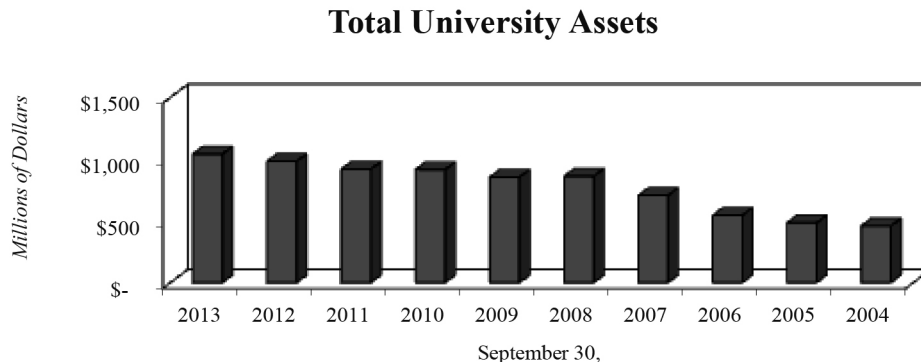
September 30, 2013 and 2012

The Condensed Schedule of Net Position at September 30, 2013, 2012, and 2011 follows (in thousands):

<b>Condensed Schedule of Net Position</b>			
	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Assets:</b>			
Current	\$ 333,828	292,041	263,608
Capital assets	565,830	533,199	489,031
Other noncurrent	142,687	158,560	167,558
Total assets	\$ 1,042,345	983,800	920,197
<b>Liabilities:</b>			
Current	\$ 115,149	115,088	96,895
Noncurrent	434,206	415,201	406,406
Total liabilities	\$ 549,355	530,289	503,301
<b>Net position:</b>			
Net investment in capital assets	\$ 227,464	227,029	208,442
Restricted, nonexpendable	36,864	33,825	31,146
Restricted, expendable	54,364	48,201	43,227
Unrestricted	174,298	144,456	134,081
Total net position	\$ 492,990	453,511	416,896

University cash, cash equivalents, and investments (current and noncurrent) increased between September 30, 2012 and 2013 by \$47,820,000 to \$395,468,000. This increase is due primarily to the issuance of the 2013-A, 2013-B and 2013-C bonds, net of the utilization of cash from prior bond issues for various construction projects. This follows an increase of \$28,418,000 in cash, cash equivalents, and investments between 2011 and 2012, which was due primarily to the issuance of the 2012-A and 2012-B bonds.

Total assets of the University as of September 30 are as follows:



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

Net position represents the residual interest in the University's assets after liabilities are deducted. Net position is classified into one of four categories:

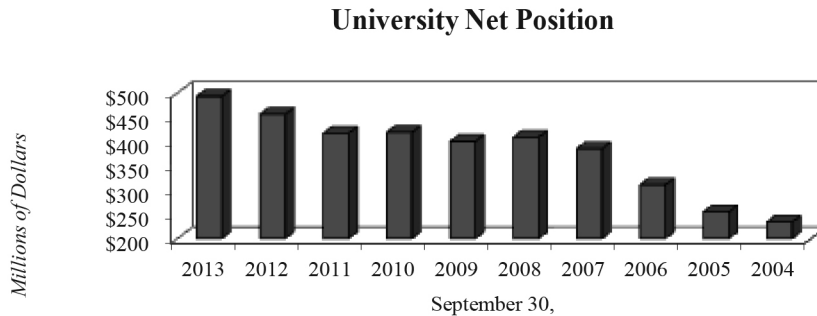
Net investment in capital assets represents the University's capital assets less accumulated depreciation and outstanding principal balances of the debt attributable to the acquisition, construction, or improvement of those assets.

Restricted nonexpendable net position consists primarily of the University's permanent endowment funds. While earnings from these funds may be expended, the corpus may not be expended for any reason and must remain intact with the University in perpetuity.

Restricted expendable net position is subject to externally imposed restrictions governing their use. The funds are restricted primarily for debt service, capital projects, student loans, and scholarship purposes.

Unrestricted net position represents those net assets not subject to externally imposed stipulations. Even though these funds are not legally restricted, the majority of the University's unrestricted net position has been internally designated for various projects, all supporting the missions of the University. Unrestricted net position includes funds for various academic and research programs, auxiliary operations (including the bookstore, student housing and dining services), student programs, capital projects and general operations.

Net position of the University as of September 30 is as follows:



All categories of restricted net position increased by approximately 11.2% between September 30, 2012 and 2013, primarily due to the addition of restricted gifts and grants to the University. Unrestricted net position increased from \$144,456,000 to \$174,298,000 between September 30, 2012 and 2013 reflecting the results of University financial operations during fiscal year 2013.

**Statement of Revenues, Expenses, and Changes in Net Position**

Changes in total University net position as reported in the statement of net position are based on the activity presented in the statement of revenues, expenses, and changes in net position. The purpose of this statement is to present the change in net position resulting from revenues earned by the University, both operating and nonoperating, and the expenses incurred by the University, both operating and nonoperating, as well as any other revenues, expenses, gains, and losses earned or incurred by the University.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

Generally, operating revenues have the characteristics of exchange transactions and are received or accrued for providing goods and services to the various customers and constituencies of the University. These include hospital patient care services, tuition and fees (net of scholarship discounts and allowances), most noncapital grants and contracts and revenues from auxiliary activities and sales and services of educational activities (primarily athletic activities). Operating expenses are those expenses paid or incurred to acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the University.

Nonoperating revenues have the characteristics of nonexchange transactions and are revenues generally earned for which goods and services are not provided, such as investment income, capital appropriations, gifts and other contributions. State appropriations are required by the Governmental Accounting Standards Board to be classified as nonoperating revenues. Nonoperating expenses are those expenses required in the operation and administration of the University, but not directly incurred to acquire or produce the goods and services provided in return for operating revenues. Such nonoperating expenses include interest on the University's indebtedness and losses related to the disposition of capital assets.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

The Condensed Schedule of Revenues, Expenses, and Changes in Net Position for the years ended September 30, 2013, 2012, and 2011 follows (in thousands):

**Condensed Schedule of Revenues, Expenses,  
and Changes in Net Position**

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Operating revenues:			
Tuition and fees	\$ 95,709	88,299	81,557
Net patient service revenue	258,207	247,802	227,039
Federal, state and private grants and contracts	77,302	76,448	79,780
Other	52,388	56,579	47,790
	<u>483,606</u>	<u>469,128</u>	<u>436,166</u>
Operating expenses:			
Salaries and benefits	401,872	396,170	390,002
Supplies and other services	148,597	134,841	136,749
Other	51,651	51,222	53,224
	<u>602,120</u>	<u>582,233</u>	<u>579,975</u>
Operating loss	<u>(118,514)</u>	<u>(113,105)</u>	<u>(143,809)</u>
Nonoperating revenues (expenses):			
State appropriations	102,585	105,639	96,948
State appropriated – ARRA Funds	—	—	10,769
Investment income (loss)	28,159	14,561	(6,335)
Other, net	11,986	12,197	13,375
Net nonoperating revenues	<u>142,730</u>	<u>132,397</u>	<u>114,757</u>
Income (loss) before capital appropriations, capital contributions and additions to endowment	24,216	19,292	(29,052)
Capital appropriations, capital contributions and additions to endowment	<u>15,263</u>	<u>19,097</u>	<u>26,677</u>
Change in net position	<u>39,479</u>	<u>38,389</u>	<u>(2,375)</u>
Beginning net position, before cumulative effect of change in accounting principle	453,511	416,896	419,271
Cumulative effect of change in accounting principle	<u>—</u>	<u>(1,774)</u>	<u>—</u>
Beginning net position – as adjusted	<u>453,511</u>	<u>415,122</u>	<u>419,271</u>
Ending net position	<u>\$ 492,990</u>	<u>453,511</u>	<u>416,896</u>

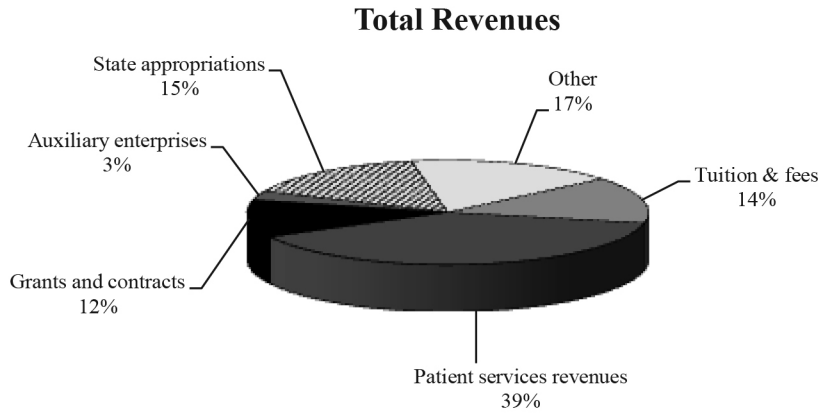
**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

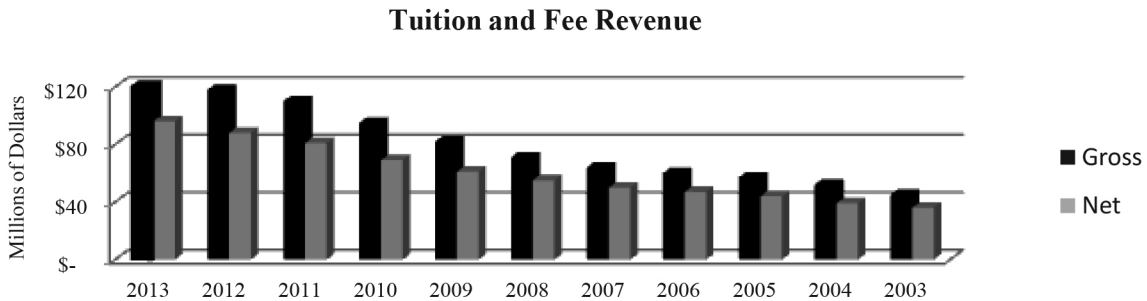
September 30, 2013 and 2012

In 2013, 2012, and 2011, approximately 39%, 39%, and 38%, respectively, of total revenues of the University were net patient service revenue. Excluding net patient service revenue, state appropriations represent the largest component of total university revenues, approximately 15% of total revenues in fiscal 2013. Also in 2013, net tuition and fees charged to students and grants and contracts (federal, state and private) represented approximately 14% and 12% of total revenues, respectively.

A summary of University revenues for the year ended September 30, 2013 is presented below:



Tuition and fees have increased in each of the last ten years. These increases are due primarily to increases in tuition and fee rates charged to students as well as to an increase in the number of students enrolled and credit hours taken by those students. Additionally, net tuition and fees as a percent of total operating revenues continue to increase, from 9.5% of operating revenues in 2002 to 19.8% in 2013. Tuition and fees, gross and net of scholarship allowances, for the past eleven fiscal years are as follows:



Capital contributions and grants decreased from \$15,103,000 in 2012 to \$10,871,000 in 2013 due to a decrease in grant funds received for construction of Shelby Hall. The University recognized \$1,236,000 in capital appropriations in 2013, compared to \$239,000 in 2012. The 2013 appropriations were utilized in the renovation of the Student Center.

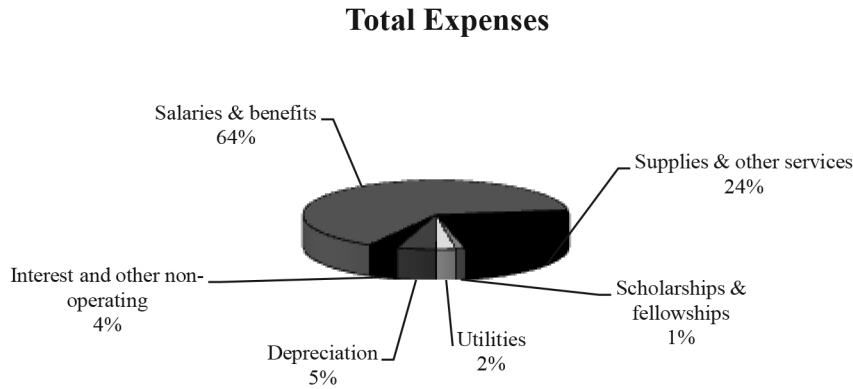


**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

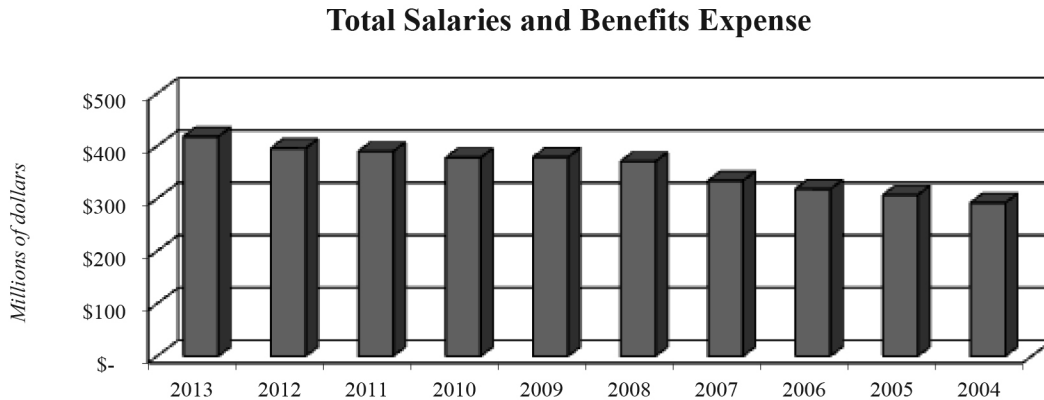
September 30, 2013 and 2012

University expenses are presented using their natural expense classifications. A summary of University expenses for the year ended September 30, 2013 is presented below:



While the University reports its expenses on a natural expense classification basis, functional classifications represent expenses categorized based on the function within the University. Such University functions include instruction, research, public service, academic support, student services, institutional support, scholarships, and operation and maintenance of plant. Expenses related to auxiliary enterprise activities and the hospitals are presented separately. Functional expense information is presented in note 15 to the basic financial statements.

In 2013, 2012, and 2011, approximately 67%, 68% and 67%, respectively, of the University's total operating expenses were salaries and benefits. After steady increases from 2004 to 2008, salaries and benefits have been consistent since 2008, as follows:



For the years ended September 30, 2013, 2012, and 2011, the University reported an operating loss of approximately \$118,514,000, \$113,105,000, and \$143,809,000, respectively. Operating losses are offset partially by state appropriations, which are reported as nonoperating revenue. After adding state appropriations and other nonoperating revenues and expenses, (primarily capital appropriations, capital contributions, and additions to

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

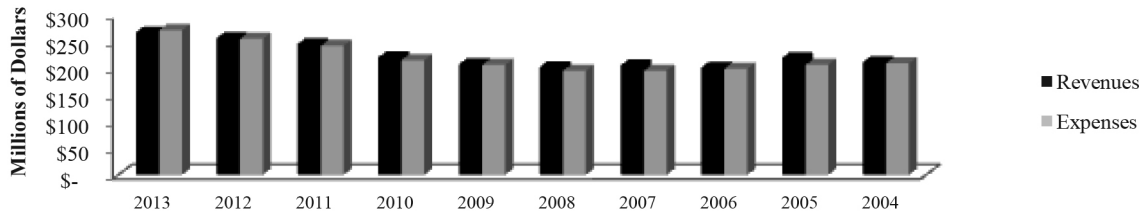
Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

endowment) the total change in net position was approximately \$39,479,000, \$38,389,000, and \$(2,375,000), for the years ended September 30, 2013, 2012, and 2011, respectively.

The Hospitals represent a significant portion of total University revenues and expenses and have remained relatively constant over the past four years. Operating hospital revenues and expenses for the last ten fiscal years are presented below:

**Hospital Operating Revenues and Expenses**



**Statement of Cash Flows**

The statement of cash flows presents information related to cash flows of the University. This statement presents cash flows by category: operating activities, noncapital financing activities, capital and related financing activities and investing activities. The net cash provided to, or used by, the University is presented by category.

**Capital Assets and Debt Administration**

Total capital asset additions for the University were approximately \$74,478,000 in 2013. During 2013, the Shelby Building was placed into service. Significant construction projects that remain in progress at September 30, 2013 included the expansion of Children's and Women's Hospital, a major renovation of the Student Center and a new professional medical office building. A new student housing facility was substantially completed in 2013. Major projects completed and placed into service in fiscal 2011 and 2012 included the Campus Entrance Portals, Stokes Hall, a major renovation of the Bookstore, Moulton Tower and the Glass Blowing Studio. At September 30, 2013, the University has outstanding commitments of approximately \$13,918,000 for various capital projects.

In a prior year, the State of Alabama made allocations from state bond issues to the University in the amount of \$21,332,000. During 2013, \$1,236,000 was recognized by the University and is reported as a capital appropriation. \$3,594,000 remains unspent at September 30, 2013.

In January 2012, the University issued the University Facilities Revenue Capital Improvement Bonds, Series 2012-A and 2012-B, with a face value of \$32,740,000. The net proceeds of these bonds will be used to fund the construction of new student housing as well as other construction and capital projects on the main campus of the University, the Hospitals and the Mitchell Cancer Institute.

In June 2013, the University issued the University Facilities Revenue Capital Improvement Bonds, Series 2013-A, 2013-B and 2013-C, with a total face value of \$50,000,000. The net proceeds of these bonds will

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

be used to fund the construction of a new professional medical office building as well as other construction and other capital projects on the main campus of the University.

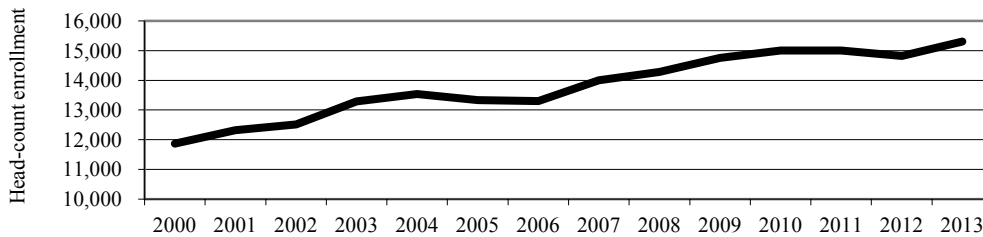
In order to realize debt service savings currently from future debt refunding, in January 2008, the University entered into a synthetic advance refunding of the outstanding Series 2004 and 2006 bonds. This transaction was effected through the sale of two swaptions by the University to the counterparty and resulted in an up-front payment to the University totaling \$9,328,000 in exchange for selling the counterparty the option to enter into an interest rate swap with respect to the Series 2004 and 2006 bonds. A portion of this payment is considered a borrowing and is included in the long-term debt of the University. The fair value component of the refunding associated with the swaps is considered an investment derivative and, as such, the change in the fair value component is reflected as a component of investment income in 2013, 2012 and 2011.

The University's bond credit rating is A1 as rated by Moody's Investors Services and A+ as rated by Standard and Poor's Rating Services. Neither rate changed during 2013.

**Economic Outlook**

Student enrollment and tuition and fee rates have both increased over the past thirteen years. The University has experienced an increase in enrollment between 2000 and 2013, from 11,870 in 2000 to 15,311 for the 2013 fall semester. The enrollment trend for the University between 2000 and 2013 is as follows:

**Enrollment Growth Summary**



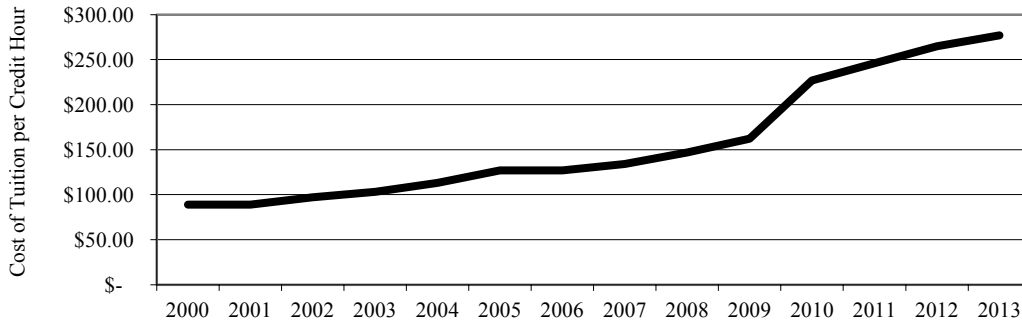
**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

In that same time period, in state tuition per credit hour has increased by approximately 198%. The large increase in 2010 is the result of the University's bundling of tuition and required fees into a single per hour charge. Similar increases have been experienced in out-of-state tuition and College of Medicine tuition. The trend of in-state tuition per credit hour between 2000 and 2013 is as follows:

**Tuition per Credit Hour**



While enrollment and tuition have both increased in recent years, state appropriations prior to 2006 were relatively flat. However, in the 2008, 2007 and 2006 fiscal years, the University experienced increases of 16%, 19% and 17%, respectively, or approximately \$19,349,000, \$19,185,000 and \$14,581,000, respectively, in its state appropriation. These increases were unusually high. For the 2009 fiscal year, the University's original state appropriation decreased 12.8% or approximately \$17,882,000. Additionally, in December 2008 the Governor of Alabama announced proration of 9%, or approximately \$10,967,000; and in July 2009, the Governor announced additional proration of 2%, or approximately \$2,437,000. Therefore, the total decrease in the 2009 state appropriation was approximately \$31,286,000 to \$108,451,000, or 22.4% lower than in 2008.

A state appropriation in the amount of approximately \$99,947,000 was authorized for the year ended September 30, 2011. In February 2011, the Governor announced proration of 3%, or approximately \$2,999,000, that reduced the amount received to \$96,948,000.

A state appropriation in the amount of approximately \$105,639,000 was authorized and received for the year ended September 30, 2012.

A state appropriation in the amount of approximately \$102,585,000 was authorized and received for the year ended September 30, 2013.

A state appropriation in the amount of approximately \$103,696,000 has been authorized for the year ending September 30, 2014. This represents a \$1,111,000 increase from the fiscal 2013 appropriation received. While no announcement has been made, the University is aware that reductions in its 2014 appropriation are possible.

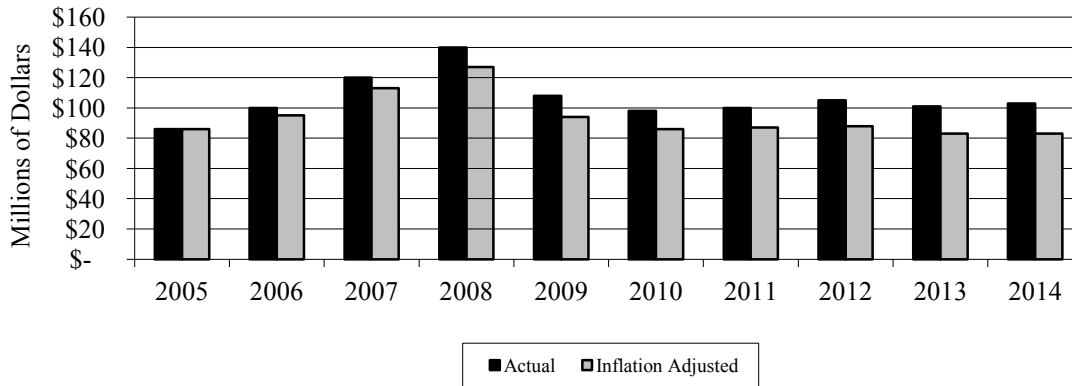
**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Management's Discussion and Analysis (Unaudited)

September 30, 2013 and 2012

The ten-year trend of state appropriations for the University is as follows:

**State Appropriations - Ten-year Trend**



In addition to state appropriations, the University is subject to declines in general economic conditions in the United States and, specifically, the State of Alabama. Further weakening of the economy could have a potential further negative impact on the University's enrollment, extramural funding, endowment performance, and health care operations.

In early 2009, the American Recovery and Investment Act (ARRA) was passed by Congress and signed into law by the President. As a result of this legislation, the University was awarded and received approximately \$10,769,000 in both 2010 and 2011 through the U.S. Department of Education's State Fiscal Stabilization Fund Program. No additional ARRA State Fiscal Stabilization funds were received in 2013 or 2012, nor are anticipated in 2014. Additional funding was available through the competitive grant process from various federal agencies. As of September 30, 2013, the University had been awarded ARRA grants totaling approximately \$51,097,000.

Other than the issues presented above, University administration is not aware of any other currently known facts, decisions, or conditions that are expected to have a significant effect on the University's financial position or results of operations during fiscal year 2013 beyond those unknown variables having a global effect on virtually all types of business operations.

**Requests for Information**

These basic financial statements are designed to provide a general overview of the University of South Alabama and its component units' financial activities and to demonstrate the University's accountability. Questions concerning any of the information provided in this report or requests for additional information should be addressed to Mr. Stephen H. Simmons; Vice-President for Financial Affairs; University of South Alabama – Room 170; Mobile, Alabama 36688. These basic financial statements can be obtained from our website at <http://www.southalabama.edu/financialaffairs/businessoffice/statements.html>.



KPMG LLP  
Suite 1100  
One Jackson Place  
188 East Capitol Street  
Jackson, MS 39201-2127

## Independent Auditors' Report

The Board of Trustees  
University of South Alabama:

### Report on the Financial Statements

We have audited the accompanying financial statements of the University of South Alabama, a component unit of the State of Alabama, (the University) and its aggregate discretely presented component units, as of and for the years ended September 30, 2013 and 2012, and the related notes to the financial statements, which collectively comprise the University's basic financial statements as listed in the table of contents.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express opinions on these financial statements based on our audits. We did not audit the 2013 and 2012 consolidated financial statements of the University of South Alabama Foundation, which represents 83%, 100%, and 26%, respectively, of the 2013 assets, net assets, and revenues, gains and other support of the aggregate discretely presented component units and 80%, 101%, and 14%, respectively, of the 2012 assets, net assets, and revenues, gains and other support of the aggregate discretely presented component units. Those statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the University of South Alabama Foundation, is based solely on the report of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of the University of South Alabama Foundation, the University of South Alabama Health Services Foundation, the USA Research and Technology Corporation, and the Professional and General Liability Trust Funds were not audited in accordance with *Government Auditing Standards*.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal



control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### ***Opinions***

In our opinion, based on our audits and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the University and of its aggregate discretely presented component units as of September 30, 2013 and 2012, and the respective changes in financial position, and where applicable, cash flows thereof for the years then ended in accordance with U.S. generally accepted accounting principles.

### ***Emphasis of Matter***

As discussed in note 1(w) to the basic financial statements, in 2013, the University adopted Governmental Accounting Standards Board Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, and Statement No. 65, *Items Previously Reported as Assets and Liabilities*. Our opinion is not modified with respect to this matter.

### ***Other Matters***

U.S. generally accepted accounting principles require that the management's discussion and analysis on pages 1-11 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 15, 2013, on our consideration of the University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

**KPMG LLP**

Jackson, Mississippi  
November 15, 2013

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Statements of Net Position

September 30, 2013 and 2012

(In thousands)

	<b>2013</b>	<b>2012</b>
Current assets:		
Cash and cash equivalents	\$ 137,610	120,227
Investments	130,694	91,193
Net patient accounts receivable, (net of allowance for doubtful accounts of \$51,159 and \$54,220)	29,053	26,838
Accounts receivable, affiliates	17,283	22,218
Accounts receivable, other	2,147	17,635
Notes receivable, net	6,545	4,630
Prepaid expenses, inventories, and other	10,496	9,300
Total current assets	333,828	292,041
Noncurrent assets:		
Restricted cash and cash equivalents	86,135	95,374
Restricted investments	40,553	39,969
Investments	476	885
Accounts receivable	4,580	5,239
Notes receivable, net	8,529	10,782
Other noncurrent assets	2,414	6,311
Capital assets, net	565,830	533,199
Total noncurrent assets	708,517	691,759
Total assets	1,042,345	983,800
Current liabilities:		
Accounts payable and accrued liabilities	51,056	57,513
Unrecognized revenue	48,332	44,306
Deposits	2,608	2,479
Current portion of long-term debt	13,153	10,790
Total current liabilities	115,149	115,088
Noncurrent liabilities:		
Long-term debt, less current portion	387,737	348,909
Other long-term liabilities	46,469	66,292
Total noncurrent liabilities	434,206	415,201
Total liabilities	549,355	530,289
Net position:		
Net investment in capital assets	227,464	227,029
Restricted, nonexpendable:		
Scholarships	16,118	14,685
Other	20,746	19,140
Restricted, expendable:		
Scholarships	13,346	10,323
Other	41,018	37,878
Unrestricted	174,298	144,456
Total net position	\$ 492,990	453,511

See accompanying notes to basic financial statements.



**UNIVERSITY OF SOUTH ALABAMA FOUNDATION**  
(Discretely Presented Component Unit)

Consolidated Statements of Financial Position

June 30, 2013 and 2012

(In thousands)

<b>Assets</b>	<b>2013</b>	<b>2012</b>
Cash and cash equivalents	\$ 900	671
Investments:		
Equity securities	114,193	104,498
Timber and mineral properties	154,332	153,574
Real estate	31,010	31,040
Other	6,040	5,522
Other assets	647	768
Total assets	\$ 307,122	296,073
<b>Liabilities and Net Assets</b>		
Liabilities:		
Accounts payable	\$ 126	182
Note payable – University of South Alabama	7,783	11,493
Other liabilities	677	637
Total liabilities	8,586	12,312
Net assets:		
Unrestricted	64,280	61,628
Temporarily restricted	64,862	52,887
Permanently restricted	169,394	169,246
Total net assets	298,536	283,761
Total liabilities and net assets	\$ 307,122	296,073

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA  
HEALTH SERVICES FOUNDATION**  
(Discretely Presented Component Unit)

Statements of Financial Position

September 30, 2013 and 2012

(In thousands)

<b>Assets</b>	<b>2013</b>	<b>2012</b>
Current assets:		
Cash and cash equivalents	\$ 592	234
Patient accounts receivable (net of allowance for uncollectible accounts of approximately \$4,651 and \$5,873)	12,005	13,969
Other current assets	1,263	1,196
Total current assets	13,860	15,399
Interest in assets of University of South Alabama Professional Liability Trust Fund	14,726	20,218
Property and equipment, net	3,658	4,388
Total assets	\$ 32,244	40,005
<b>Liabilities and Net Deficit</b>		
Current liabilities:		
Accounts payable	\$ 1,656	1,914
Due to affiliates	17,133	21,715
Total current liabilities	18,789	23,629
Estimated professional liability costs	14,726	20,218
Total liabilities	33,515	43,847
Net deficit	(1,271)	(3,842)
Total liabilities and deficit	\$ 32,244	40,005

See accompanying notes to basic financial statements.

**USA RESEARCH AND TECHNOLOGY CORPORATION**  
(Discretely Presented Component Unit)

Statements of Net Position  
September 30, 2013 and 2012

(In thousands)

	<b>2013</b>	<b>2012</b>
Assets:		
Current assets:		
Unrestricted cash and cash equivalents	\$ 1,447	1,487
Restricted cash and cash equivalents	—	253
Rent receivable	167	268
Prepaid expenses and other current assets	10	4
Total current assets	1,624	2,012
Noncurrent assets:		
Intangible assets, net	99	92
Capital assets, net	24,701	25,242
Total noncurrent assets	24,800	25,334
Deferred outflows	3,225	4,889
Total assets and deferred outflows	29,649	32,235
Liabilities:		
Current liabilities:		
Deposits, other current liabilities, and accrued expenses	356	195
Payable to University of South Alabama	7	12
Unrecognized rent revenue	431	400
Current portion of notes payable	1,002	946
Total current liabilities	1,796	1,553
Noncurrent liabilities:		
Notes payable, excluding current portion	23,285	24,287
Interest rate swap	3,225	4,889
Total noncurrent liabilities	26,510	29,176
Total liabilities	28,306	30,729
Net position:		
Net investment in capital assets	284	258
Unrestricted	1,059	1,248
Total net position	\$ 1,343	1,506

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Statements of Revenues, Expenses, and Changes in Net Position

Years ended September 30, 2013 and 2012

(In thousands)

	<u>2013</u>	<u>2012</u>
Operating revenues:		
Tuition and fees (net of scholarship allowances of \$32,457 and \$29,770)	\$ 95,709	88,299
Net patient service revenue	258,207	247,802
Federal grants and contracts	18,010	20,573
State grants and contracts	7,897	6,292
Private grants and contracts	51,395	49,583
Auxiliary enterprises (net of scholarship allowances of \$974 and \$873)	18,354	17,878
Other operating revenues	34,034	38,701
Total operating revenues	<u>483,606</u>	<u>469,128</u>
Operating expenses:		
Salaries and benefits	401,872	396,170
Supplies and other services	148,597	134,841
Scholarships and fellowships	7,099	6,272
Utilities	14,703	14,554
Depreciation and amortization	29,849	30,396
Total operating expenses	<u>602,120</u>	<u>582,233</u>
Operating loss	<u>(118,514)</u>	<u>(113,105)</u>
Nonoperating revenues (expenses):		
State appropriations	102,585	105,639
Investment income	28,159	14,561
Interest expense	(13,093)	(13,775)
Other nonoperating revenues	34,299	32,996
Other nonoperating expenses	(9,220)	(7,024)
Net nonoperating revenues	<u>142,730</u>	<u>132,397</u>
Income before capital appropriations, capital contributions and grants, and additions to endowment	24,216	19,292
Capital appropriations	1,236	239
Capital contributions and grants	10,871	15,103
Additions to endowment	3,156	3,755
Change in net position	<u>39,479</u>	<u>38,389</u>
Net position:		
Beginning of year, before cumulative effect of change in accounting principle	453,511	416,896
Cumulative effect of change in accounting principle	—	(1,774)
Beginning balance – as adjusted	<u>453,511</u>	<u>415,122</u>
End of year	<u>\$ 492,990</u>	<u>453,511</u>

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA FOUNDATION**  
(Discretely Presented Component Unit)

Consolidated Statement of Activities and Changes in Net Assets

Year ended June 30, 2013

(In thousands)

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Revenues, gains, and other support:				
Net realized and unrealized gains on investments	\$ 9,182	11,758	—	20,940
Rents, royalties and timber sales	3,501	—	16	3,517
Interest and dividends	485	1,474	6	1,965
Gifts	—	1	15	16
Other income	70	—	—	70
Required match of donor contributions	(111)	—	111	—
Interfund interest	(118)	118	—	—
Net assets released from program restrictions	1,376	(1,376)	—	—
Total revenues, gains, and other support	<u>14,385</u>	<u>11,975</u>	<u>148</u>	<u>26,508</u>
Expenditures:				
Program services:				
Faculty support	2,379	—	—	2,379
Scholarships	982	—	—	982
Other	1,088	—	—	1,088
Total program service expenditures	4,449	—	—	4,449
Management and general	1,724	—	—	1,724
Other investment expense	1,796	—	—	1,796
Depletion expense	3,391	—	—	3,391
Depreciation expense	83	—	—	83
Interest expense	290	—	—	290
Total expenditures	<u>11,733</u>	<u>—</u>	<u>—</u>	<u>11,733</u>
Increase in net assets	2,652	11,975	148	14,775
Net assets – beginning of year	61,628	52,887	169,246	283,761
Net assets – end of year	<u>\$ 64,280</u>	<u>64,862</u>	<u>169,394</u>	<u>298,536</u>

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA FOUNDATION**  
(Discretely Presented Component Unit)

Consolidated Statement of Activities and Changes in Net Assets

Year ended June 30, 2012

(In thousands)

	<u>Unrestricted</u>	<u>Temporarily restricted</u>	<u>Permanently restricted</u>	<u>Total</u>
Revenues, gains, and other support:				
Net realized and unrealized gains on investments	\$ 5,513	768	—	6,281
Rents, royalties and timber sales	4,255	—	18	4,273
Interest and dividends	611	1,230	7	1,848
Gifts	—	—	195	195
Other income	5	—	—	5
Required match of donor contributions	(100)	—	100	—
Interfund interest	(88)	88	—	—
Transfer	(864)	864	—	—
Net assets released from program restrictions	1,456	(1,456)	—	—
Total revenues, gains, and other support	<u>10,788</u>	<u>1,494</u>	<u>320</u>	<u>12,602</u>
Expenditures:				
Program services:				
Faculty support	2,307	—	—	2,307
Scholarships	1,023	—	—	1,023
Other	1,096	—	—	1,096
Total program service expenditures	4,426	—	—	4,426
Management and general	1,653	—	—	1,653
Other investment expense	1,638	—	—	1,638
Depletion expense	4,135	—	—	4,135
Depreciation expense	77	—	—	77
Interest expense	408	—	—	408
Total expenditures	<u>12,337</u>	<u>—</u>	<u>—</u>	<u>12,337</u>
Increase (decrease) in net assets	(1,549)	1,494	320	265
Net assets – beginning of year	<u>63,177</u>	<u>51,393</u>	<u>168,926</u>	<u>283,496</u>
Net assets – end of year	<u>\$ 61,628</u>	<u>52,887</u>	<u>169,246</u>	<u>283,761</u>

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA  
HEALTH SERVICES FOUNDATION**  
(Discretely Presented Component Unit)

Statements of Operations and Changes in Net Deficit

Years ended September 30, 2013 and 2012

(In thousands)

	<b>2013</b>	<b>2012</b>
Unrestricted revenues, gains and other support:		
Net patient service revenue	\$ 63,298	66,026
Provision for uncollectible accounts	(12,057)	(11,670)
Net patient service revenue less provision for uncollectible accounts	51,241	54,356
Other revenue	8,701	8,410
Total unrestricted revenues, gains, and other support	59,942	62,766
Expenses:		
Salaries and benefits	48,433	48,328
General and administrative	5,864	7,064
Depreciation and amortization	1,465	1,270
Total expenses	55,762	56,662
Operating income	4,180	6,104
Nonoperating gains	3,491	2,173
Revenues over expenses	7,671	8,277
Transfer of capital to University of South Alabama, College of Medicine	(5,100)	(4,200)
Change in deficit	2,571	4,077
Net deficit at beginning of year	(3,842)	(7,919)
Net deficit at end of year	\$ (1,271)	(3,842)

See accompanying notes to basic financial statements.

**USA RESEARCH AND TECHNOLOGY CORPORATION**  
(Discretely Presented Component Unit)

Statements of Revenues, Expenses, and Changes in Net Position

Years ended September 30, 2013 and 2012

(In thousands)

	<u>2013</u>	<u>2012</u>
Operating revenues	\$ 4,011	4,003
Total operating revenues	<u>4,011</u>	<u>4,003</u>
Operating expenses:		
Building management and operating expenses	1,427	1,367
Depreciation and amortization	981	1,133
Legal and administrative fees	222	222
Insurance	150	120
Total operating expenses	<u>2,780</u>	<u>2,842</u>
Operating income	<u>1,231</u>	<u>1,161</u>
Nonoperating revenues (expenses):		
Investment income	8	9
Interest expense	(1,409)	(1,458)
Abandoned development and tenant improvement costs	—	(158)
Donation revenue	2	—
Other	5	5
Net nonoperating expenses	<u>(1,394)</u>	<u>(1,602)</u>
Capital grant	<u>—</u>	183
Change in net position	<u>(163)</u>	<u>(258)</u>
Net position:		
Beginning of year, before cumulative effect of change in accounting principle	1,506	1,821
Cumulative effect of change in accounting principle	—	(57)
Beginning of year, as adjusted	<u>1,506</u>	<u>1,764</u>
End of year	<u>\$ 1,343</u>	<u>1,506</u>

See accompanying notes to basic financial statements.



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Statements of Cash Flows

Years ended September 30, 2013 and 2012

(In thousands)

	<b>2013</b>	<b>2012</b>
Cash flows from operating activities:		
Receipts related to tuition and fees	\$ 99,546	89,347
Receipts from and on behalf of patients and third-party payers	255,918	253,766
Receipts from grants and contracts	86,927	73,694
Receipts related to auxiliary enterprises	18,507	17,995
Payments to suppliers and vendors	(149,010)	(161,308)
Payments to employees and related benefits	(396,311)	(383,158)
Payments for scholarships and fellowships	(7,099)	(6,272)
Other operating receipts	33,007	46,995
Net cash used in operating activities	(58,515)	(68,941)
Cash flows from noncapital financing activities:		
State appropriations	102,585	105,639
Endowment gifts	3,156	3,755
Agency funds received	1,040	1,361
Agency funds disbursed	(904)	(1,007)
Student loan program receipts	126,410	115,253
Student loan program disbursements	(126,936)	(115,884)
Other nonoperating revenues	34,729	27,569
Other nonoperating expenses	(9,206)	(7,339)
Net cash provided by noncapital financing activities	130,874	129,347
Cash flows from capital and related financing activities:		
Capital contributions and grants	13,464	15,718
Purchases of capital assets	(72,680)	(71,804)
Proceeds from sale of capital assets	6,030	3,419
Proceeds from issuance of capital debt	50,000	32,740
Principal payments on capital debt	(10,552)	(8,033)
Interest payments on capital debt	(14,324)	(13,951)
Net cash used in capital and related financing activities	(28,062)	(41,911)
Cash flows from investing activities:		
Interest and dividends on investments	5,030	2,946
Purchases of investments	(90,855)	(22,330)
Proceeds from sales of investments	49,672	37,605
Net cash provided by (used in) investing activities	(36,153)	18,221
Net increase in cash and cash equivalents	8,144	36,716
Cash and cash equivalents (unrestricted and restricted):		
Beginning of year	215,601	178,885
End of year	\$ 223,745	215,601

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Statements of Cash Flows

Years ended September 30, 2013 and 2012

(In thousands)

	<b>2013</b>	<b>2012</b>
Reconciliation of operating loss to net cash used in operating activities:		
Operating loss	\$ (118,514)	(113,105)
Adjustments to reconcile operating loss to net cash used in operating activities:		
Depreciation and amortization expense	29,849	30,396
Changes in assets and liabilities, net:		
Student receivables	1,350	(1,182)
Net patient accounts receivables	(2,215)	6,868
Grants and contracts receivables	7,706	(5,378)
Other receivables	9,513	3,201
Prepaid expenses, inventories, and other	5,302	(15,458)
Accounts payable and accrued liabilities	9,630	15,555
Unrecognized revenue	(1,136)	10,162
Net cash used in operating activities	\$ (58,515)	(68,941)
Noncash investing, noncapital financing, and capital and related financing transactions:		
Net increase in fair value of investments recognized as a component of investment income	\$ 24,692	11,490
Additional maturity on capital appreciation on bonds payable and other borrowings recorded as interest expense	1,981	2,086
Payments on behalf of the University by the Alabama Public School and College Authority reducing purchases of capital assets	124	239
Gifts of capital and other assets	42	513
Pledges of operating and capital gifts	1,961	1,064
Capitalization of construction period interest	2,934	2,466
Increase (decrease) in accounts payable related to capital assets	(3,856)	3,516

See accompanying notes to basic financial statements.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(1) Summary of Significant Accounting Policies**

**(a) Reporting Entity**

The accompanying basic financial statements present the financial position and activities of the University of South Alabama (the University), which is a component unit of the State of Alabama. The financial statements of the University are intended to present the financial position, changes in financial position and, where applicable, cash flows of only that portion of the basic financial statements and the aggregate discretely presented component units of the State of Alabama that is attributable to the transactions of the University.

The financial reporting entity, as defined by Governmental Accounting Standards Board (GASB) Statement No. 14, *The Financial Reporting Entity*, and amended by GASB Statement No. 39, *Determining Whether Certain Organizations Are Component Units*, and GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*, consists of the primary government and all of its component units. Component units are legally separate organizations for which the primary government is financially accountable. In addition, the primary government may determine, through exercise of management's professional judgment, that the inclusion of an organization that does not meet the financial accountability criteria is necessary in order to prevent the reporting entity's financial statements from being misleading. In such instances, that organization is included as a component unit. Accordingly, the basic financial statements include the accounts of the University, as the primary government, and the accounts of the entities discussed below as component units.

During 2013, the University adopted GASB Statement No. 61, *The Financial Reports Entity: Omnibus*, which amends GASB Statements No. 14 and No. 39, and provides criteria for determining whether certain organizations should be reported as component units based on the nature and significance of their relationship with the primary government. Such criteria include the appointment of a voting majority of the board of the organization, the ability to impose the will of the primary government on the organization and the financial benefits/burden between the primary government and the potential component unit. The statement also clarifies reporting and disclosure requirements for those organizations. Based on these criteria as of September 30, 2013 and 2012, the University reports the University of South Alabama Foundation (USA Foundation), the University of South Alabama Health Services Foundation (USAHSF), and the USA Research and Technology Corporation (the Corporation) as discretely presented component units.

The University is also affiliated with the South Alabama Medical Science Foundation (SAMSF). This entity is not considered a component unit of the University under the provisions of GASB Statements No. 14, 39 and 61 because the University does not consider SAMSF significant enough to warrant inclusion in the University's reporting entity (see note 13 for further discussion of this entity).

GASB Statement No. 61 requires the University, as the primary government, to include in its basic financial statements, as a blended component unit, organizations that, even though they are legally separate entities, meet certain requirements as defined by GASB Statement No. 61. Based on these criteria, the University reports the Professional Liability Trust Fund, the General Liability Trust Fund

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

and the USA HealthCare Management, LLC as blended component units. All significant transactions among the University and its blended component units have been eliminated.

**(b) *USA HealthCare Management, LLC***

In June 2010, the University's Board of Trustees approved the formation of the USA HealthCare Management, LLC (the LLC). The LLC was organized for the purpose of managing and operating on behalf of, and as agent for, substantially all of the health care clinical enterprise of the University. The University is the sole member of the LLC. The LLC commenced operations in October 2010 and is reported as a blended component unit (see note 16 for further discussion of, and disclosure for, this entity).

**(c) *Professional Liability and General Liability Trust Funds***

The medical malpractice liability of the University is maintained and managed in a separate professional liability trust fund (the PLTF) in which the University, USAHSF, LLC and SAMSF are the only participants. In accordance with the bylaws of the trust fund, the president of the University is responsible for appointing members of the trust fund policy committee. Additionally, the general liability of the University, USAHSF, LLC, SAMSF and the Corporation is maintained and managed in a general liability trust fund (the GLTF) for which the University, as defined by GASB Statement No. 14, is responsible. The PLTF and GLTF are separate legal entities which are governed by the University Board of Trustees through the University president. As such, PLTF and GLTF are reported as blended component units (see note 16 for further discussion of, and disclosure for, these entities).

**(d) *University of South Alabama Foundation***

The USA Foundation is a not-for-profit foundation that was organized for the purpose of promoting education, scientific research, and charitable purposes, and to assist in developing and advancing the University in furthering, improving, and expanding its properties, services, facilities, and activities. Because of the significance of the relationship between the University and the USA Foundation, the USA Foundation is considered a component unit of the University. The Board of Directors of the USA Foundation is not appointed or controlled by the University. The University receives distributions from the USA Foundation primarily for scholarship, faculty and other support. Total distributions received or accrued by the University for the years ended September 30, 2013 and 2012 were \$4,392,000 and \$4,258,000, respectively, and are primarily included in other nonoperating revenues and capital contributions and grants in the University's statements of revenues, expenses, and changes in net position. The USA Foundation presents its financial statements in accordance with standards issued by the Financial Accounting Standards Board (FASB). The USA Foundation is reported in separate financial statements because of the difference in the financial reporting format since the USA Foundation follows FASB rather than GASB pronouncements. The USA Foundation has a June 30 fiscal year end which differs from the University's September 30 fiscal year end. In accordance with GASB Statement No. 14, this discretely presented unit has been included with the most recent fiscal year. The consolidated statements of financial position and the consolidated statements of activities and changes in net assets for the USA Foundation as of and for the years

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

ended June 30, 2013 and 2012 are discretely presented following the statements of net assets and statements of revenues, expenses, and changes in net assets of the University.

**(e) *University of South Alabama Health Services Foundation***

The USAHSF is a not-for-profit corporation that exists to provide a group medical practice for physicians who are faculty members of the University and to further medical education and research at the University. Because of the significance of the relationship between the University and USAHSF, USAHSF is considered a component unit of the University. The USAHSF reimburses the University for salaries, certain administrative expenses, dean's clinical assessment and other support services. Total amounts received and accrued for such expenses were approximately \$44,786,000 and \$43,621,000 for the years ended September 30, 2013 and 2012, respectively, and are reflected as private grants and contracts in the accompanying statements of revenues, expenses, and changes in net position of the University. The USAHSF presents its financial statements in accordance with standards issued by the FASB. The statements of financial position and the statements of operations and changes in unrestricted net assets for the USAHSF for the years ended September 30, 2013 and 2012 are discretely presented following the statements of net assets and statements of revenues, expenses, and changes in net assets of the University.

**(f) *USA Research and Technology Corporation***

The Corporation is a not-for-profit corporation that exists for the purpose of furthering the educational and scientific mission of the University by developing, attracting, and retaining technology and research industries in Alabama that will provide professional and career opportunities to the University's students and faculty. Because of the significance of the relationship between the University and the Corporation, the Corporation is considered a component unit of the University. The Corporation presents its financial statements in accordance with GASB. The statements of net position and statements of revenues, expenses and changes in net position for the Corporation are discretely presented following the statements of net position and statements of revenues, expenses and changes in net position of the University.

**(g) *Measurement Focus and Basis of Accounting***

For financial reporting purposes, the University is considered a special purpose governmental agency engaged only in business type activities, as defined by GASB Statement No. 34. Accordingly, the University's basic financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

The University prepares its basic financial statements in accordance with U.S. generally accepted accounting principles, as prescribed by GASB, including all applicable effective statements of the GASB and all statements of the FASB issued through November 30, 1989 that do not conflict with GASB pronouncements. The University has elected not to apply the provisions of any pronouncements of the FASB issued after November 30, 1989.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(h) Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires that management make estimates and assumptions affecting the reported amounts of assets and liabilities, revenues and expenses, as well as disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

In particular, laws and regulations governing the Medicare and Medicaid programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates related to these programs could change by a material amount in the near term.

**(i) Cash and Cash Equivalents**

Cash and cash equivalents are defined as petty cash, demand accounts, certificates of deposit, and any short-term investments that take on the character of cash. These investments have maturities of less than three months and include repurchase agreements and money market accounts.

**(j) Investments and Investment Income**

Investments are recorded at fair value. The fair value of alternative investments (low-volatility multi-strategy funds, private placement fund-of-funds, relative value arbitrage funds, and other) do not have readily ascertainable market values and the University values these investments in accordance with valuations provided by the general partners or fund managers of the underlying partnerships or companies. Because these investments are not marketable, the estimated value is subject to uncertainty and, therefore, may differ from the value that would have been used had a ready market for the investment existed. Investments received by gift are recorded at fair value at the date of receipt. Changes in the fair value of investments are reported in investment income (loss).

**(k) Derivatives**

The University has adopted the provisions of GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*. GASB Statement No. 53 establishes a framework for accounting and financial reporting related to derivative instruments, requiring the fair value of derivatives to be recognized in the basic financial statements.

The University has two interest rate swaptions which were entered into in January 2008. As a result of entering into the swaptions, the University received up-front payments. Swaptions are considered hybrid instruments which are required to be bifurcated into the fair value of the derivative and a piece that reflects a borrowing for financial statement purposes, which will accrete interest over time. The University determined that as of September 30, 2013 and 2012, the swaptions were not hedging derivative instruments. Therefore, the swaptions are required to be recorded as investment derivatives, with the change in fair value flowing through the statements of revenues, expenses, and change in net position.

The fair values of the derivatives were \$(13,333,000) and \$(23,609,000) at September 30, 2013 and 2012, respectively. At September 30, 2013 and 2012, the fair values of the derivatives were included in other long-term liabilities in the accompanying statements of net position. The change in fair value

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

for the years ended September 30, 2013 and 2012 was \$10,276,000 and \$(2,948,000) and was included in investment income in the accompanying statements of revenues, expenses, and changes in net position for the periods ended September 30, 2013 and 2012. See note 5 for further discussion.

**(l) Accounts Receivable**

Accounts receivable primarily result from net patient service revenue. Accounts receivable from affiliates primarily represent amounts due from USAHSF for salaries, and certain administrative and other support services. Accounts receivable – other includes amounts due from students, the federal government, state and local governments, or private sources in connection with reimbursement of allowable expenditures made pursuant to the University’s grants and contracts. Accounts receivable are recorded net of estimated uncollectible amounts.

**(m) Inventories**

The University’s inventories primarily consist of bookstore inventories and medical supplies and pharmaceuticals. Bookstore inventories are valued at the lower of cost (moving average basis) or market. Medical supplies and pharmaceuticals are stated at the lower of cost (first-in, first-out method) or market.

**(n) Capital Assets**

Capital assets are recorded at cost, if purchased or at fair value at date of donation. Depreciation is provided over the estimated useful life of each class of depreciable asset using the straight-line method. Major renewals and renovations are capitalized. Costs for repairs and maintenance are expensed when incurred. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and the gain or loss, if any, is included in nonoperating revenues (expenses) in the statements of revenues, expenses, and changes in net position.

All capital assets other than land are depreciated using the following asset lives:

Buildings, infrastructure and certain building components	40 to 100 years
Fixed equipment	10 to 20 years
Land improvements	8 to 20 years
Library materials	10 years
Other equipment	4 to 15 years

Certain buildings are componentized for depreciation purposes.

Interest costs for certain assets constructed are capitalized as a component of the cost of acquiring those assets.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

The University evaluates impairment in accordance with GASB Statement No. 42, *Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries*. For the years ended September 30, 2013 and 2012, no impairments were recorded.

**(o) *Unrecognized Revenue***

Student tuition, fees, and dormitory rentals are initially recorded as unrecognized revenue and then recognized over the applicable portion of each school term.

Operating lease rental payments related to the University's lease of USA Knollwood Hospital to the Infirmary Health System, Inc. (see note 10) are initially recorded as unrecognized revenue and then recognized as revenue over the term of the lease using the straight-line method.

**(p) *Classification of Net Position***

The University's net position is classified as follows:

*Net investment in capital assets* reflects the University's total investment in capital assets, net of outstanding debt obligations related to those capital assets. To the extent debt has been incurred but not yet expended for capital assets, such debt is excluded from the calculation of *net investment in capital assets*.

*Restricted, nonexpendable* net position consists of endowment and similar type funds which donors or other outside sources have stipulated, as a condition of the gift instrument, the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

*Restricted, expendable* net position includes resources that the University is legally or contractually obligated to spend in accordance with restrictions imposed by external parties.

*Unrestricted* net position represents resources derived from student tuition and fees, state appropriations, net patient service revenue, sales and services of educational activities and auxiliary enterprises. Auxiliary enterprises are substantially self-supporting activities that provide services for students, faculty, and staff. While unrestricted net position may be designated for specific purposes by action of management or the Board of Trustees, they are available for use at the discretion of the governing board, to meet current expenses for any purpose. Substantially all unrestricted net position is designated for academic and research programs and initiatives, and capital programs.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the University addresses each situation on a case-by-case basis prior to determining the resources to be used to satisfy the obligation.

**(q) *Scholarship Allowances and Student Financial Aid***

Student tuition and fees, and certain other revenues from students, are reported net of scholarship discounts and allowances in the statements of revenues, expenses, and changes in net position. Scholarship discounts and allowances are the difference between the stated charge for goods and



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

services provided by the University and the amount that is paid by students and/or third parties making payments on the students' behalf. Certain governmental grants, such as Pell grants and other federal, state, or nongovernmental programs are recorded as either operating or nonoperating revenues in the University's basic financial statements based on their classification as either an exchange or nonexchange transaction. To the extent that revenues from such programs are used to satisfy tuition and fees and certain other student charges, the University has recorded a scholarship discount and allowance.

**(r) Donor Restricted Endowments**

The University is subject to the "Uniform Prudent Management of Institutional Funds Act (UPMIFA)" of the Code of Alabama. This law allows the University, unless otherwise restricted by the donor, to spend net appreciation, realized and unrealized, on the endowment. The law also allows the University to appropriate for expenditure or accumulate to an endowment fund such amounts as the University determines to be prudent for the purposes for which the endowment fund was established. The University's endowment spending policy provides that 5% of the three-year invested net asset moving average value (inclusive of net realized and unrealized gains and losses), as measured at September 30, is available annually for spending. The University's policy is to retain the endowment net interest and dividend income and net realized and unrealized appreciation with the endowment after distributions allowed by the spending policy have been made. These amounts, unless otherwise directed by the donor, are included in restricted, expendable net position.

**(s) Classification of Revenues**

The University has classified its revenues as either operating or nonoperating revenues.

Operating revenues include activities that have the characteristics of exchange transactions such as student tuition and fees, net of scholarship discounts and allowances; sales and services of auxiliary enterprises, net of scholarship allowances; most federal, state, and local grants and contracts; and, net patient service revenue.

Nonoperating revenues include activities that have the characteristics of nonexchange transactions, such as gifts and contributions, and other revenue sources such as state appropriations and investment income.

**(t) Gifts and Pledges**

Pledges of financial support from organizations and individuals representing an unconditional promise to give are recognized in the basic financial statements once all eligibility requirements, including time requirements, have been met. In the absence of such a promise, revenue is recognized when the gift is received. Endowment pledges generally do not meet eligibility requirements, as defined by GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, and are not recorded as assets until the related gift has been received. Unconditional promises that are expected to be collected in future years are recorded at the present value of the estimated future cash flows.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(u) Grants and Contracts**

The University has been awarded grants and contracts for which funds have not been received or expenditures made for the purpose specified in the award. These awards have not been reflected in the basic financial statements, but represent commitments of sponsors to provide funds for specific research or training projects. For grants that have allowable cost provisions, the revenue will be recognized as the related expenditures are made. For grants with work completion requirements, the revenue is recognized as the work is completed. For grants without either of the above requirements, the revenue is recognized as it is received.

**(v) Net Patient Service Revenue and Electronic Health Records Incentive Program**

Net patient service revenue is reported at estimated net realizable amounts due from patients, third-party payers and others for healthcare services rendered, including estimated retroactive revenue adjustments due to future audits, reviews and investigations. Retroactive adjustments are considered in the recognition of revenue on an estimated basis in the period the related services are rendered and such amounts are adjusted in future periods, as adjustments become known or as years are no longer subject to such audits, reviews and investigations.

The Centers for Medicare and Medicaid Services (CMS) has implemented provisions of the American Recovery and Reinvestment Act of 2009 that provide incentive payments for the meaningful use of certified electronic health record (EHR) technology. CMS has defined meaningful use as meeting certain objectives and clinical quality measures based on current and updated technology capabilities over predetermined reporting periods as established by CMS. The Medicare EHR incentive program provides annual incentive payments to eligible professionals, eligible hospitals, and critical access hospitals, as defined, that are meaningful users of certified EHR technology. The Medicaid EHR incentive program provides annual incentive payments to eligible professionals and hospitals for efforts to adopt, implement, and meaningfully use certified EHR technology. The Hospitals utilize a grant accounting model to recognize EHR incentive revenues. The Hospitals record EHR incentive revenue ratably throughout the incentive reporting period when it is reasonably assured that it will meet the meaningful use objectives for the required reporting period and that the grants will be received. The EHR reporting period for hospitals is based on the federal fiscal year, which runs from October 1 through September 30.

USA Medical Center met the meaningful use objectives for Medicare during 2013, and recognized \$725,000 in revenue. USA Children's and Women's Hospital expects meaningful use objectives for Medicare will be met for the federal fiscal year ended September 30, 2014. The Hospitals recognized Medicaid EHR incentive revenues of \$4,673,000 for the year ended September 30, 2012. The Hospitals next receipt of Medicaid EHR revenues is expected to occur during the federal fiscal year ended September 30, 2014. EHR incentive revenues are included in other operating revenues in the accompanying consolidated statements of revenues, expenses and changes in net position.

**(w) Recently Adopted Accounting Pronouncements**

In 2013, the University adopted the provisions of GASB Statement No. 61, *The Financial Reporting Entity: Omnibus*. GASB Statement No. 61 amends GASB Statements No. 14 and 39 and modifies

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

certain requirements for inclusion of component units in the financial reporting entity. GASB Statement No. 61 requires that for organizations that previously were included as component units by meeting the fiscal dependency criterion, a financial benefit or burden relationship also would need to be present between the primary government and that organization for it to be included in the reporting entity as a component unit. Statement No. 61 also establishes criteria to require inclusion based on other additional factors, such as organization board appointment, financial benefit or burden and operational management of the organization. The adoption of this statement had no financial reporting entity impact on the University's component units; however, it did require additional disclosures for blended component units.

In 2013, the University also adopted the provisions of GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position*, and GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities*, during the year ended September 30, 2013. Retroactive application of the standards was required for all prior periods presented.

GASB Statement No. 63 provides financial reporting guidance for deferred outflows of resources and deferred inflows of resources. GASB Statement No. 65 establishes accounting and reporting standards that reclassify, as deferred outflows of resources or deferred inflows of resources, certain items that were previously reported as assets and liabilities and recognizes, as outflows of resources or inflows of resources, certain items that were previously reported as assets and liabilities. The University had historically deferred certain debt financing costs related to its bond issues and was amortizing those costs over the term of the related bond issue. GASB Statement 65 requires that debt issuance costs, except any portion related to prepaid insurance costs, be recognized as an expense in the period incurred. The adoption of the provisions of GASB Statement No. 65 decreased beginning net position at October 1, 2011 by \$1,774,000. The University's statement of net position has been restated to reflect a decrease in other noncurrent position and unrestricted net assets of \$1,774,000.

**(x) *Compensated Absences***

The University accrues annual leave for employees as incurred at rates based upon length of service and job classification.

**(y) *Reclassifications***

Certain amounts in the 2012 basic financial statements have been reclassified in order to conform to 2013 classification.

**(2) *Income Taxes***

The University is classified as both a governmental entity under the laws of the State of Alabama and as a tax-exempt entity under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3). Consistent with that designation, no provision for income taxes has been made in the accompanying basic financial statements.

In addition, the University's discretely presented component units are tax-exempt entities under Section 501(a) of the Internal Revenue Code as organizations described in Section 501(c)(3). Consistent

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

with that designation, no provision for income taxes has been made in the accompanying discretely presented financial statements.

**(3) Cash**

Pursuant to the Security for Alabama Funds Enhancement Act, funds on deposit may be placed in an institution designated as a qualified public depository (QPD) by the State of Alabama. QPD institutions pledge securities to a statewide collateral pool administered by the State Treasurer's office. Such financial institutions contribute to this collateral pool in amounts proportionate to the total amount of public fund deposits at their respective institutions. The securities are held at the Federal Reserve Bank and are designated for the State of Alabama. Additional collateral was not required for University funds on deposit with QPD institutions. At September 30, 2013, the net public deposits subject to collateral requirements for all institutions participating in the pool totaled approximately \$9,778,000,000. The University had cash and cash equivalents totaling \$223,745,000 and \$215,601,000 at September 30, 2013 and 2012, respectively.

At September 30, 2013, restricted cash and cash equivalents consist of \$28,547,000 related to swaption collateral obligations, \$2,621,000 related to cash included in the PLTF and GLTF to pay insurance liability claims and \$54,967,000 of unspent proceeds from the issuance of University bonds for capital purchases as outlined in the bond indenture. At September 30, 2012, restricted cash and cash equivalents consist of \$36,753,000 related to swaption collateral obligations, \$12,246,000 related to cash included in the PLTF and GLTF to pay insurance liability claims and \$46,375,000 of unspent proceeds from the issuance of University bonds for capital purchases as outlined in the bond indenture.

**(4) Investments**

**(a) *University of South Alabama***

The investments of the University are invested pursuant to the University of South Alabama "Nonendowment Cash Pool Investment Policies," the "Endowment Fund Investment Policy," and the "Derivatives Policy" (collectively referred to as the University Investment Policies) as adopted by the Board of Trustees. The purpose of the nonendowment cash pool investment policy is to provide guidelines by which pooled funds not otherwise needed to meet daily operational cash flows can be invested to earn a maximum return, yet still maintain sufficient liquidity to meet fluctuations in the inflows and outflows of University operational funds. Further, endowment fund investment policies exist to provide earnings to fund specific projects of the endowment fund, while preserving principal. The University Investment Policies require that management apply the "prudent person" standard in the context of managing its investment portfolio.

The investments of the blended component units of the University are invested pursuant to the separate investment policy of the PLTF and GLTF (the Trust Fund Investment Policy.) The objectives of the Trust Fund Investment Policy are to provide a source of funds to pay general and professional liability claims and to achieve long-term capital growth to help defray future funding requirements. Additionally, investments of the University's component units both blended and discretely presented are subject to UPMIFA as well as any requirements placed on them by contract or donor agreements.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

Certain investments, primarily related to the University's endowment assets, are pooled. The University uses this pool to manage its investments and distribute investment income to individual endowment funds.

Investments of the University, by type, at fair value, are as follows at September 30, 2013 and 2012 (in thousands):

	<b>2013</b>	<b>2012</b>
U.S. Treasury notes	\$ 8,496	8,404
U.S. federal agency notes	19,676	14,981
Pooled equity mutual funds	71,406	57,464
Pooled debt mutual funds	30,594	24,619
Managed income alternative investments (low-volatility multi-strategy funds, private placement fund-of-funds, relative value arbitrage funds, and other)	27,791	17,777
State agency obligations	394	462
Other	13,366	8,340
	\$ 171,723	132,047

At September 30, 2013 and 2012, \$10,272,000 and \$6,938,000, respectively, of appreciation in fair value of investments of donor-restricted endowments was recognized and are included in restricted expendable net position in the accompanying statements of net position.

**Credit Risk and Concentration of Credit Risk**

The University Investment Policies limit investment in corporate bonds to securities with a minimum "A" rating, at the time of purchase, by both Moody's and Standard and Poor's. Investments in corporate paper are limited to issuers with a minimum quality rating of P-1 by Moody's, A-1 by Standard and Poor's or F-1 by Fitch.

Additionally, the University Investment Policies require that not more than 10% of the cash, cash equivalents and investments of the University be invested in the obligations of a single private corporation and not more than 35% of the cash, cash equivalents and investments of the University be invested in the obligations of a single government agency.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

The University's exposure to credit risk and concentration of credit risk at September 30, 2013 is as follows:

	<u>Credit rating</u>	<u>Percentage of total investments</u>
Federal Home Loan Mortgage Corporation	Aaa	4.9%
Federal Home Loan Bank Corporation	Aaa	2.3
Federal National Mortgage Association	Aaa	1.3
Common Fund Bond Fund	AA	15.2
Various State Agency Obligations	Aaa/A2	0.2
PIMCO Pooled Bond Fund	AA+/NR	2.7
Federal Farm Credit Banks Funding Corporation	Aaa	2.9
Federal Agricultural Mortgage Corporation	Aaa	0.1

The University's exposure to credit risk and concentration of credit risk at September 30, 2012 is as follows:

	<u>Credit rating</u>	<u>Percentage of total investments</u>
Federal Home Loan Mortgage Corporation	Aaa	1.3%
Federal Home Loan Bank Corporation	Aaa	4.1
Federal National Mortgage Association	Aaa	4.3
Common Fund Bond Fund	AA	16.7
Various State Agency Obligations	Aaa/A2	0.4
PIMCO Pooled Bond Fund	AA+/NR	2.0
Federal Farm Credit Banks Funding Corporation	Aaa	1.7
Federal Agricultural Mortgage Corporation	Aaa	0.1

**Interest Rate Risk**

At September 30, 2013, the maturity dates of the University's debt investments were as follows (in thousands):

	<u>Fair value</u>	<u>Years to maturity</u>			
		<u>Less than 1</u>	<u>1 – 5</u>	<u>6 – 10</u>	<u>More than 10</u>
U.S. Treasury notes	\$ 8,496	808	7,688	—	—
U.S. federal agency notes	19,676	664	18,930	—	82
Pooled debt mutual funds	30,594	1,183	—	29,411	—
State agency obligations	394	—	—	—	394
	<u>\$ 59,160</u>	<u>2,655</u>	<u>26,618</u>	<u>29,411</u>	<u>476</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

At September 30, 2012, the maturity dates of the University's debt investments were as follows (in thousands):

	Fair value	Years to maturity			
		Less than 1	1 – 5	6 – 10	More than 10
U.S. Treasury notes	\$ 8,404	4,497	3,907	—	—
U.S. federal agency notes	14,981	5,180	9,378	—	423
Pooled debt mutual funds	24,619	892	—	21,986	1,741
State agency obligations	462	—	42	—	420
	<u>\$ 48,466</u>	<u>10,569</u>	<u>13,327</u>	<u>21,986</u>	<u>2,584</u>

Pooled debt mutual funds are classified based on the weighted average maturity of the individual investment instruments within each fund.

The University's Investment Policies do not specifically address the length to maturity on investments which the University must follow; however, they do require that the maturity range of investments be consistent with the liquidity requirements of the University.

**Mortgage-Backed Securities**

The University, from time to time, invests in mortgage backed securities issued by the Government National Mortgage Association (GNMA) and the Federal National Mortgage Association (FNMA), agencies of the United States government. The University invests in these securities to increase the yield and return on its investment portfolio given the available alternative investment opportunities.

The fair value of mortgage-backed securities is generally based on the cash flows from principal and interest receipts on the underlying mortgage pools. These securities include collateralized mortgage obligations (CMOs). In CMOs, the cash flow from principal and interest payments from one or more mortgage pass-through securities or a pool of mortgages may be reallocated to multiple security classes with different priority claims and payment streams (commonly referred to as tranches). A holder of the CMO security thus chooses the class of security that best meets its risk and return objectives. CMOs are subject to significant market risk due to fluctuations in interest rates, prepayment rates and various liquidity factors related to their specific markets. There were no CMOs in the University's investment portfolio at September 30, 2013 or 2012.

At September 30, 2013, restricted investments consist of \$40,553,000 related to investments included in the PLTF and GLTF to pay insurance liability claims. At September 30, 2012, restricted investments consist of \$39,969,000 related to investments included in the PLTF and GLTF to pay insurance liability claims.

**(b) University of South Alabama Foundation**

Investments in securities consist primarily of equity securities totaling \$114,193,000 and \$104,498,000, at June 30, 2013 and 2012, respectively.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

Investment income was comprised of the following for the years ended June 30, 2013 and 2012 (in thousands):

	<b>2013</b>	<b>2012</b>
Unrealized gains	\$ 18,296	5,840
Realized gains	2,644	441
Timber sales	2,764	3,473
Interest and dividends	1,965	1,848
Rents	605	602
Royalties	148	198
	\$ 26,422	12,402

Investment related expenses in the amount of \$259,000 and \$244,000, respectively, are included in the USA Foundation's management and general expenses in the accompanying 2013 and 2012 consolidated statements of activities and changes in net assets.

Real estate at June 30, 2013 and 2012 consisted of the following property held (in thousands):

	<b>2013</b>	<b>2012</b>
Land and land improvements – held for investment	\$ 29,910	29,913
Building and building improvements – held for investment, net of depreciation	1,100	1,127
	\$ 31,010	31,040

Timber and mineral properties are stated at fair market value. Depletion of mineral properties is recognized over the remaining producing lives of the properties based on total estimated production and current period production. Depletion of timber properties is recognized on a specific identification basis as timber rights are sold or on a unit basis for sales made on that basis. Reforestation costs consisting of site preparation and planting of seedlings are capitalized.

Investments at June 30, 2013 and 2012, include an equity interest in a timberland management company. The company's primary assets consist of timberland. The Foundation's proportionate share of the fair value of the company is based upon the valuation of the trustee responsible for the management of the company and the timber valuation.

The Foundation has adopted Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, (formally FASB Statement No. 157, *Fair Value Measurements*). ASC 820 provides a single definition of fair value and a hierarchical framework for measuring it, as well as establishing additional disclosure requirements about the use of fair value to measure assets and liabilities. Fair value measurements are classified as either observable or unobservable in nature. Observable fair values are derived from quoted market prices for investments traded on an active exchange or in dealer markets where there is sufficient activity and liquidity to allow price discovery



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

by substantially all market participants (Level 1). The Foundation's observable values consist of investments in exchange-traded equity securities with a readily determinable market price. Other observable values are fair value measurements derived either directly or indirectly from quoted market prices (Level 2). Investments that are not traded on an active exchange and do not have a quoted market price are classified as unobservable (Level 3). The Foundation's unobservable values consist of investments in timber and real estate with fair values based on independent third-party appraisals performed by qualified appraisers specializing in timber and real estate investments.

The Foundation's investment assets at June 30, 2013 and 2012, respectively, are summarized based on the criteria of ASC 820 as follows (in thousands):

<b>Description</b>	<b>Fair value measurements at June 30, 2013</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Equity securities	\$ 57,870	56,323	—	114,193
Timber and mineral properties	—	—	154,332	154,332
Real estate	—	—	31,010	31,010
Other investments	—	—	6,040	6,040
	<u>\$ 57,870</u>	<u>56,323</u>	<u>191,382</u>	<u>305,575</u>

<b>Description</b>	<b>Fair value measurements at June 30, 2012</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Equity securities	\$ 51,461	53,037	—	104,498
Timber and mineral properties	—	—	153,574	153,574
Real estate	—	—	31,040	31,040
Other investments	—	—	5,522	5,522
	<u>\$ 51,461</u>	<u>53,037</u>	<u>190,136</u>	<u>294,634</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

For the year ended June 30, 2013, activity in investment assets valued at fair value based on unobservable values is as follows (in thousands):

Description	Timber and mineral properties	Real estate	Other investments	Total
Beginning balance	\$ 153,574	31,040	5,522	190,136
Total gains (losses) (realized/unrealized)	3,876	—	518	4,394
Acquisitions	—	3	—	3
Reforestation	273	—	—	273
Depreciation/depletion	(3,391)	(33)	—	(3,424)
Ending balance	<u>\$ 154,332</u>	<u>31,010</u>	<u>6,040</u>	<u>191,382</u>

For the year ended June 30, 2012, activity in investment assets valued at fair value based on unobservable values is as follows (in thousands):

Description	Timber and mineral properties	Real estate	Other investments	Total
Beginning balance	\$ 153,432	27,973	5,531	186,936
Total gains (losses) (realized/unrealized)	3,793	3,100	(9)	6,884
Reforestation	484	—	—	484
Depreciation/depletion	(4,135)	(33)	—	(4,168)
Ending balance	<u>\$ 153,574</u>	<u>31,040</u>	<u>5,522</u>	<u>190,136</u>

As of June 30, 2013, the Foundation has no outstanding commitments to purchase securities or other investments. Additionally, substantially all of the Foundation's equity securities at June 30, 2013 and 2012 are considered readily liquid. Timber and mineral properties, real estate, and other investments are generally considered illiquid.

**(5) Derivative Transactions**

In January 2008, the University entered into a synthetic advance refunding of the outstanding Series 2004 and 2006 bonds with a counterparty. This transaction was effected through the sale of two swaptions by the University to the counterparty. The transactions resulted in an up-front payment to the University totaling \$9,328,000, which was recorded as a liability, in exchange for selling the counterparty the option to enter into an interest rate swap with respect to the Series 2004 and 2006 bonds in 2014 and 2016, respectively.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

***Objective of the Derivative Transaction***

The objective of this transaction is to realize debt service savings currently from future debt refunding and create an economic benefit to the University.

***Terms***

A summary of the transactions is as follows:

<u>Issue</u>	<u>Date of issue</u>	<u>Option expiration date</u>	<u>Effective date of swap</u>	<u>Termination date</u>	<u>Payment amount</u>
Series 2004 bonds	2-Jan-08	16-Dec-13	15-Mar-14	15-Mar-24	\$ 1,988,000
Series 2006 bonds	2-Jan-08	1-Sep-16	1-Dec-16	1-Dec-36	7,340,000

If the counterparty exercises its options in 2014 and 2016, the University would, at the counterparty's option, be forced into an underlying swap. If the options are exercised, the University would begin to make payments on the notional amount, currently \$41,125,000 and \$100,000,000 for the 2004 bonds and 2006 bonds, respectively, of the underlying swap contract. Simultaneously, the University would call outstanding 2004 and 2006 bonds and issue variable rate demand notes (VRDNs) in their place. Under the swap contracts, the University would pay a fixed rate of 4.9753% on the 2004 bonds and 5.0% on the 2006 bonds to the counterparty and would receive payments based on 68% of the one-month LIBOR index. Alternatively, although it is not anticipated that this option would be to the University's advantage, the University could, at its option, cash settle the swap and retain its right to refund the 2004 and 2006 bonds.

If the interest rate environment is such that the counterparty chooses to not exercise its options, the swaptions would be canceled and the University would have no further obligation under these agreements.

***Financial Statement Presentation***

A swaption is considered a hybrid instrument and as such the payment by the counterparty to the University must be bifurcated into two components, a borrowing component and an embedded derivative component, and each component treated separately. The embedded derivative value of the swaption represents the fair value resulting from the fact that the fixed rate stated in the swaption is greater than the at-the-market rate. The initial value of the borrowing is the difference between the upfront payment and the fair value of the embedded derivative and represents the time value to the counterparty for holding the option, or the probability-weighted, discounted values of a range of future possible outcomes. The values of the derivatives and borrowings at the date of execution of this transaction are as follows:

	<u>2004 Bonds</u>	<u>2006 Bonds</u>
Embedded derivatives	\$ 918,000	3,343,000
Borrowings	1,070,000	3,997,000
	<u>\$ 1,988,000</u>	<u>7,340,000</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

The values of the borrowings are included in long-term debt on the University's 2013 and 2012 statements of net position. Interest is being accreted on, and added to, the borrowings through the expiration date of the option. For the years ended September 30, 2013 and 2012, \$400,000 and \$378,000, respectively, was accreted and is included in interest expense in the statements of revenues, expenses, and changes in net position.

The fair values of the embedded investment derivatives are reported as investment assets if the derivatives are assets or other noncurrent liabilities, depending on the fair values of the derivatives. The change in the fair market values of the derivatives is reported as a component of investment income (loss) in the statements of revenues, expenses and changes in net position. At September 30, 2013 and 2012, the negative fair values of the derivatives are approximately \$(13,333,000) and \$(23,609,000) and are included in other long-term liabilities in the accompanying statements of net position. For the years ended September 30, 2013 and 2012, the changes in the fair value of the derivatives were \$10,276,000 and \$(2,948,000), respectively.

***Fair Value***

At September 30, 2013 and 2012, the embedded derivatives had negative fair values of \$(13,333,000) and \$(23,609,000), respectively. The fair values of the embedded derivatives were estimated using the zero-coupon method. This method calculates the future net settlement payments required by the instruments, assuming that the current forward rates implied by the yield curve correctly anticipate future spot interest rates. These payments are then discounted using the spot rates implied by the current yield curve for hypothetical zero-coupon bonds due on the date of each future net settlement.

***Risks Associated with this Transaction***

Certain risks are inherent to derivative transactions.

*Interest rate risk.* Interest rate risk, as a result of rising short-term interest rates causing higher interest rate payments, is effectively hedged by the University's fixed rate bonds. If the counterparty exercises its options, the underlying swaps are expected to effectively hedge the potentially higher payments on VRDNs as well. The University is also subject to interest rate risk, as a result of changes in long-term interest rates, which may cause the value of fixed rate bonds or interest rate derivatives to change. If long-term interest rates fall subsequent to the execution of this transaction, the value of the swaptions will change, with negative consequences for the University.

*Market access risk.* This transaction assumes that VRDNs will be issued as a replacement of the 2004 and 2006 bonds. If the University is unable to issue variable rate bonds after the counterparty exercises its right under the swaptions, the University would still be required to begin making periodic payments on the swaps, even though there are no related bonds. Alternatively, the University could choose to liquidate the swaps, which may create a substantial cash outlay.

*Basis risk.* If the counterparty exercises its option, there is a risk that the floating payments received under the swaps will not fully offset the variable rate payments due on the assumed VRDNs.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

*Credit risk.* Although the underlying swap exposes the University to credit risk should the swap be executed, the swaption itself does not expose the University to credit risk. If the option is exercised on one or both issues, the University would begin to make payments on the appropriate notional amount of the underlying swap contract. In that situation, if the fair value of the swap is positive, the University would be exposed to credit risk on the swap in the amount of its fair value. As of September 30, 2013 and 2012, the swap counterparty was rated Aa3 by Moody's Investors Services and AA – by Standard and Poor's Rating Services.

*Termination risk.* The University may be required to terminate the swaptions or swaps under certain circumstances, such as credit downgrades or other events specified in the contracts. In the event that a position needs to be terminated, the University may owe a substantial amount of money to terminate the contracts. At September 30, 2013 and 2012, no events of termination have occurred.

**(6) Capital Assets**

**(a) University of South Alabama**

A summary of the University's capital asset activity for the year ended September 30, 2013 follows (in thousands):

	<u>Beginning balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>Ending balance</u>
Capital assets not being depreciated:					
Land and other	\$ 25,528	445	—	(3,457)	22,516
Construction-in-progress	<u>119,763</u>	<u>59,104</u>	<u>(41,189)</u>	<u>—</u>	<u>137,678</u>
	<u>145,291</u>	<u>59,549</u>	<u>(41,189)</u>	<u>(3,457)</u>	<u>160,194</u>
Capital assets being depreciated:					
Land improvements	31,256	244	—	(566)	30,934
Buildings, fixed equipment, and infrastructure	539,118	3,442	40,922	(27,821)	555,661
Other equipment	133,090	8,291	267	(10,669)	130,979
Library materials	<u>54,656</u>	<u>2,952</u>	<u>—</u>	<u>—</u>	<u>57,608</u>
	<u>758,120</u>	<u>14,929</u>	<u>41,189</u>	<u>(39,056)</u>	<u>775,182</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

	<u>Beginning balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>Ending balance</u>
Less accumulated depreciation for:					
Land improvements	\$ (16,588)	(1,194)	—	566	(17,216)
Buildings, fixed equipment, and infrastructure	(208,499)	(15,954)	—	19,298	(205,155)
Other equipment	(104,084)	(10,012)	—	10,550	(103,546)
Library materials	(41,041)	(2,588)	—	—	(43,629)
	<u>(370,212)</u>	<u>(29,748)</u>	<u>—</u>	<u>30,414</u>	<u>(369,546)</u>
Capital assets being depreciated, net	<u>387,908</u>	<u>(14,819)</u>	<u>41,189</u>	<u>(8,642)</u>	<u>405,636</u>
Capital assets, net	<u>\$ 533,199</u>	<u>44,730</u>	<u>—</u>	<u>(12,099)</u>	<u>565,830</u>

At September 30, 2013, the University had commitments of approximately \$13,918,000 related to various construction projects.

A summary of the University's capital asset activity for the year ended September 30, 2012 follows (in thousands):

	<u>Beginning balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>Ending balance</u>
Capital assets not being depreciated:					
Land and other	\$ 25,341	188	—	(1)	25,528
Construction-in-progress	88,128	61,556	(29,921)	—	119,763
	<u>113,469</u>	<u>61,744</u>	<u>(29,921)</u>	<u>(1)</u>	<u>145,291</u>
Capital assets being depreciated:					
Land improvements	27,112	426	3,728	(10)	31,256
Buildings, fixed equipment, and infrastructure	512,428	3,375	25,313	(1,998)	539,118
Other equipment	129,741	6,458	880	(3,989)	133,090
Library materials	51,687	2,969	—	—	54,656
	<u>720,968</u>	<u>13,228</u>	<u>29,921</u>	<u>(5,997)</u>	<u>758,120</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

	<u>Beginning balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>Ending balance</u>
Less accumulated depreciation for:					
Land improvements	\$ (15,372)	(1,226)	—	10	(16,588)
Buildings, fixed equipment, and infrastructure	(194,925)	(15,082)	—	1,508	(208,499)
Other equipment	(96,577)	(11,366)	—	3,859	(104,084)
Library materials	<u>(38,532)</u>	<u>(2,509)</u>	<u>—</u>	<u>—</u>	<u>(41,041)</u>
	<u>(345,406)</u>	<u>(30,183)</u>	<u>—</u>	<u>5,377</u>	<u>(370,212)</u>
Capital assets being depreciated, net	<u>375,562</u>	<u>(16,955)</u>	<u>29,921</u>	<u>(620)</u>	<u>387,908</u>
Capital assets, net \$	<u><u>489,031</u></u>	<u><u>44,789</u></u>	<u><u>—</u></u>	<u><u>(621)</u></u>	<u><u>533,199</u></u>

At September 30, 2012, the University had commitments of approximately \$39,618,000 related to various construction projects.

**(b) USA Research and Technology Corporation**

Changes in capital assets for the years ended September 30, 2013 and 2012 are as follows (in thousands):

	<b>2013</b>				
	<u>Beginning balance</u>	<u>Additions</u>	<u>Transfers</u>	<u>Reductions</u>	<u>Ending balance</u>
Land improvements	\$ 2,201	—	(2)	—	2,199
Buildings	27,669	235	(6)	—	27,898
Tenant improvements	742	164	8	(46)	868
Construction in progress	—	—	—	—	—
Other equipment	256	—	—	—	256
	<u>30,868</u>	<u>399</u>	<u>—</u>	<u>(46)</u>	<u>31,221</u>
Less accumulated depreciation for:					
Land improvements	(748)	(94)	—	—	(842)
Buildings	(4,261)	(702)	(183)	—	(5,146)
Tenant improvements	(528)	(118)	183	46	(417)
Other equipment	<u>(89)</u>	<u>(26)</u>	<u>—</u>	<u>—</u>	<u>(115)</u>
	<u>(5,626)</u>	<u>(940)</u>	<u>—</u>	<u>46</u>	<u>(6,520)</u>
Capital assets, net \$	<u><u>25,242</u></u>	<u><u>(541)</u></u>	<u><u>—</u></u>	<u><u>—</u></u>	<u><u>24,701</u></u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

		2012				
		Beginning balance	Additions	Transfers	Reductions	Ending balance
	\$	2,326	14	7	(146)	2,201
Land improvements		27,145	25	499	—	27,669
Buildings		801	14	150	(223)	742
Tenant improvements		277	379	(656)	—	—
Construction in progress		250	6	—	—	256
Other equipment		30,799	438	—	(369)	30,868
Less accumulated depreciation						
for:						
Land improvements		(654)	(94)	—	—	(748)
Buildings		(3,746)	(727)	—	212	(4,261)
Tenant improvements		(280)	(248)	—	—	(528)
Other equipment		(64)	(25)	—	—	(89)
		(4,744)	(1,094)	—	212	(5,626)
Capital assets, net	\$	26,055	(656)	—	(157)	25,242

**(7) Noncurrent Liabilities**

A summary of the University's noncurrent liability activity for the years ended September 30, 2013 and 2012 follows (in thousands):

		2013					
		Beginning balance	Additions	Reductions	Ending balance	Less amounts due within one year	Noncurrent liabilities
Long-term debt:							
	\$	359,699	51,981	(10,790)	400,890	13,153	387,737
Bonds payable and other		359,699	51,981	(10,790)	400,890	13,153	387,737
Total long-term debt		80,065	32,392	(53,355)	59,102	12,633	46,469
Other long-term liabilities		439,764	84,373	(64,145)	459,992	25,786	434,206
Total noncurrent liabilities	\$	439,764	84,373	(64,145)	459,992	25,786	434,206



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

	2012					
	Beginning balance	Additions	Reductions	Ending balance	Less amounts due within one year	Noncurrent liabilities
Long-term debt:						
Bonds payable and other	\$ 333,144	34,826	(8,271)	359,699	10,790	348,909
Total long-term debt	333,144	34,826	(8,271)	359,699	10,790	348,909
Other long-term liabilities	96,379	34,179	(50,493)	80,065	13,773	66,292
Total noncurrent liabilities	\$ 429,523	69,005	(58,764)	439,764	24,563	415,201

Other long-term liabilities primarily consist of self-insurance liabilities, liabilities related to compensated absences, and the fair value of derivatives. Amounts due within one year are included in accounts payable, accrued liabilities and unrecognized revenue.

**(8) Bonds Payable**

Bonds payable consisted of the following at September 30, 2013 and 2012 (in thousands):

	2013	2012
University Tuition Revenue Bonds, Series 1999 Capital Appreciation, 4.70% to 5.25%, payable November 2011 through November 2018	\$ 31,530	34,398
University Tuition Revenue Refunding and Capital Improvement Bonds, Series 2004, 2.00% to 5.00%, payable through March 2024	41,690	42,250
University Tuition Revenue Refunding and Capital Improvement Bonds, Series 2006, 5.00%, payable through December 2036	100,000	100,000
University Facilities Revenue and Capital Improvement Bonds, Series 2008, 3.00% to 5.00%, payable through August 2038	106,565	108,850
University Facilities Revenue and Capital Improvement Bond, Series 2010, 3.81%, payable through August 2030	26,636	27,718
University Facilities Revenue Capital Improvement Bond, Series 2012-A, 2.92% payable through August 2032	24,050	25,000
University Facilities Revenue Capital Improvement Bond, Series 2012-B, 2.14% payable through August 2018	6,515	7,740
University Facilities Revenue Capital Improvement Bond, Series 2013-A, 2.83% payable through August 2033	32,000	—

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

	<b>2013</b>	<b>2012</b>
University Facilities Revenue Capital Improvement Bond, Series 2013-B, 2.83% payable through August 2033	\$ 10,000	—
University Facilities Revenue Capital Improvement Bond, Series 2013-C, 2.78% payable through August 2025	8,000	—
Borrowing arising from swaption, Series 2004 Bonds	1,653	1,571
Borrowing arising from swaption, Series 2006 Bonds	5,904	5,587
	394,543	353,114
Plus unamortized premium	6,609	6,958
Less unaccreted discount	(36)	(42)
Less unamortized debt extinguishment costs	(226)	(331)
	\$ 400,890	359,699

Substantially all student tuition and fee revenues secure University bonds. Additionally, security for Series 2008 bonds includes Children's and Women's Hospital revenues in an amount not exceeding \$10,000,000. Series 1999 Current Interest Bonds began maturing November 2002, and Capital Appreciation Bonds began maturing in November 2011. Series 1999 Bonds are not redeemable prior to maturity. Series 2004 Bonds began maturing in March 2005 and are redeemable beginning in March 2014. Series 2006 Bonds begin maturing in December 2024 and are redeemable beginning in December 2016. Series 2008 Bonds began maturing in August 2009 and are redeemable beginning in August 2018. The Series 2010 Bond began maturing in August 2011 and is redeemable beginning in February 2020. The 2012-A and 2012-B Bonds began maturing in August 2013. The 2012-A Bond is redeemable beginning in August 2021. The 2012-B Bond is redeemable beginning in January 2015. The 2013-A, 2013-B and 2013-C Bonds begin maturing in August 2014 and are redeemable beginning in June 2023.

In January 2008, the University entered into a synthetic advance refunding of the outstanding Series 2004 and 2006 bonds. This transaction was effected through the sale of two swaptions by the University to counterparty. The proceeds from each sale, totaling \$9,328,000, consist of two components, a borrowing and an embedded derivative. The borrowing is included in long-term debt. As a result of this transaction, the counterparty has the option to force the University to redeem its Series 2004 and 2006 bonds at their respective redemption dates. See note 5 for a complete description of this transaction.

During the years ended September 30, 2013 and 2012, the maturity value of the Capital Appreciation Bonds increased \$1,581,000 and \$1,708,000, respectively, over the original principal amount of \$19,810,000, reflecting accretion of interest.

Approximately \$6,716,000 of proceeds from the issuance of the Series 2012-A and 2012-B bonds remained unspent at September 30, 2013 and is included in restricted cash and cash equivalents in the 2013 statement of net position. These funds are restricted for capital purposes as outlined in the indenture.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

Approximately \$48,251,000 of proceeds from the issuance of the Series 2013-A, 2013-B and 2013-C Bonds remained unspent at September 30, 2013 and is included in restricted cash and cash equivalents in the 2013 statement of net position. These funds are restricted for capital purposes as outlined in the indenture.

The University is subject to arbitrage restrictions on its bonded indebtedness prescribed by the U. S. Internal Revenue Service. As such, amounts are accrued as needed in the University's basic financial statement for any expected arbitrage liabilities. At September 30, 2013 and 2012, no amounts were due or recorded in the financial statements.

The University is subject to restrictive covenants related to its bonds payable. At September 30, 2013, management believes the University was in compliance with such financial covenants.

**Debt Service on Long-Term Obligations**

Total debt service by fiscal year is as follows as of September 30, 2013 (in thousands):

	<b>Debt service on bonds</b>			
	<b>Principal</b>	<b>Interest</b>	<b>Additional maturity</b>	<b>Total</b>
2014	\$ 12,915	15,483	(1,854)	26,544
2015	13,279	15,279	(1,626)	26,932
2016	13,607	14,957	(1,474)	27,090
2017	16,968	15,065	(782)	31,251
2018	17,386	14,961	(427)	31,920
2019 – 2023	82,201	66,862	(49)	149,014
2024 – 2028	84,963	48,723	—	133,686
2029 – 2033	86,905	29,313	—	116,218
2034 – 2038	72,531	9,120	—	81,651
Subtotal	400,755	229,763	(6,212)	624,306
Plus (less):				
Additional maturity	(6,212)			
Unamortized bond premium	6,609			
Unaccreted bond discount	(36)			
Unamortized debt extinguishment costs	(226)			
Total	\$ 400,890			

The principal amount of debt service due on bonds at September 30, 2013 includes \$5,060,000 representing additional maturity value on Series 1999 Capital Appreciation Bonds. These bonds mature through 2019. Also included in the principal amount of debt service due on bonds at September 30, 2013, is \$1,152,000 representing additional maturity value of the borrowing resulting from the Series 2004 and Series 2006 swaption. As described in note 5, additional maturity will continue to accrue until the swaption

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

option period in 2014 and 2016. Although this additional maturity is presented as principal on the debt service schedule above, it is also recognized as interest expense on an annual basis in the University's basic financial statements as it accretes.

**(a) USA Research and Technology Corporation**

**Notes Payable**

Notes payable consisted of the following at September 30, 2013 and 2012 (in thousands):

	<b>2013</b>	<b>2012</b>
Wells Fargo, N.A. promissory note, one-month LIBOR plus 0.85% (1.02885% at September 30, 2013) payable through 2028	\$ 15,128	15,746
PNC Bank promissory note, 4.88%, payable through 2021	9,159	9,487
	\$ 24,287	25,233

The note payable to Wells Fargo Bank, N.A. was incurred by the Corporation to acquire Buildings II and III in the USA Technology & Research Park and to provide funds for renovations and tenant finishing costs. The loan is a fully amortizing promissory note with a 20-year term. As is more fully described below, the Corporation entered into a "receive-variable, pay-fixed" type of interest rate swap on the promissory note, which will yield a synthetic fixed interest rate of 6.1%. The promissory note payable is secured by an interest in the ground lease with respect to the parcels of land on which Buildings II and III stand, an interest in Buildings II and III, an interest in tenant leases for Buildings II and III, and an interest in income received from rental of Buildings II and III. The University also entered into an agreement with Wells Fargo Bank, N.A. providing that, for a year in which the Corporation's debt service coverage ratio is less than one to one, the University will pay the Corporation rent equal to the amount necessary to bring the ratio to one to one.

The promissory note payable to PNC Bank has a 10-year term and amortization is based on a 20-year term. PNC Bank acquired the promissory note as part of its acquisition of RBC Bank (USA) on March 20, 2012. The Corporation agreed to not transfer or encumber the buildings or its leasehold interest in the real estate on which the buildings stand. The promissory note payable is secured by an interest in tenant leases for Building I and the dialysis services building, and an interest in income received from rental of Building I and the dialysis services building. The University also entered into an agreement with PNC Bank providing that, for a year in which the Corporations' debt service coverage ratio is less than one to one, the University will pay the Corporation rent equal to the amount necessary to bring the ratio to one to one.

Proceeds of \$0 and \$253,000 from the issuance of notes payable remain unspent at September 30, 2013 and 2012, respectively, and are restricted for capital purposes. These amounts are included in restricted cash and cash equivalents.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

At September 30, 2013, the Corporation's management believes the Corporation was in compliance with its debt covenants.

**Debt Service on Long-Term Obligations**

At September 30, 2013, total debt service by fiscal year is as follows (in thousands):

	<b>Debt service on note and loan</b>		
	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
2014	\$ 1,002	1,354	2,356
2015	1,060	1,295	2,355
2016	1,118	1,238	2,356
2017	1,186	1,169	2,355
2018	1,250	1,105	2,355
2019 – 2023	12,316	3,565	15,881
2024 – 2028	6,355	979	7,334
Total	\$ 24,287	10,705	34,992

**Derivative Transaction**

The Corporation is a party to a derivative with Wells Fargo Bank, N.A., the counterparty (successor to Wachovia Bank, N.A. the original counterparty). The derivative is a "receive-variable, pay-fixed" interest rate swap entered into in connection with the promissory note to Wells Fargo Bank, N.A.

*Objective of the derivative transaction.* The Corporation utilizes the interest rate swap to convert its variable rate on the promissory note to a synthetic fixed rate.

The swap will terminate on May 1, 2028, when the loan matures. The notional amount of the swap will at all times match the outstanding principal amount of the loan. Under the swap, the Corporation pays the counterparty a fixed payment of 6.10% and receives a variable payment of the one-month LIBOR rate plus 0.85%. Conversely, the loan bears interest at the one-month LIBOR rate plus 0.85%. The Corporation paid \$788,738 and \$802,711 under the interest rate swap agreement for the years ended September 30, 2013 and 2012, respectively, which is reflected as an increase in interest expense.

*Fair value.* The interest rate swap had a negative fair value of \$(3,224,626) and \$(4,888,612) at September 30, 2013 and 2012, respectively.

The changes in fair value are reported as deferred outflows on the Statements of Net Position since the interest rate swap is a hedging derivative instrument.

The fair value of the interest rate swap was estimated using the zero-coupon method. This method calculates the future net settlement payments required by the swap, assuming that the current forward rates implied by the yield curve correctly anticipate future spot interest rates. These payments are

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

then discounted using the spot rates implied by the current yield curve for hypothetical zero coupon bonds due on the date of each future net settlement.

*Interest rate risk.* On the Corporation's "receive-variable, pay-fixed" interest rate swap, as LIBOR decreases, the net payment on the swap increases.

*Credit risk.* As of September 30, 2013 and 2012, the Corporation was not exposed to credit risk on the interest rate swap because it had a negative fair value. However, if interest rates change and the fair value of the derivatives become positive, the Corporation would have a gross exposure to credit risk in the amount of the derivatives' fair value. The counterparty was rated Aa3 by Moody's Investors Services and AA – by Standard & Poor's Ratings Services as of September 30, 2013 and 2012.

*Termination risk.* The interest rate swap contracts use the International Swaps and Derivatives Association, Inc. Master Agreement, which includes standard default and termination events, such as failure to make payments, breach of agreement, and bankruptcy. At September 30, 2013 and 2012, no events of default or termination had occurred. If the interest rate swap is terminated, interest rate risk associated with the variable rate debt would no longer be hedged. Also, if at the time of termination the interest rate swap had a negative fair value, the Corporation would be liable to the counterparty for a payment equal to the interest rate swap's fair value. To allow the Corporation the maximum flexibility to manage the utilization of Buildings II and III while at the same time providing protection for the counterparty, the Corporation granted the counterparty a \$2,000,000 mortgage secured by an interest in the ground lease with respect to the parcel of land on which Building II stands, an interest in Building II, a security interest in Building II tenant leases, and a security interest in income received from rental of Building II.

*Derivative payments and hedged debt.* As interest rates fluctuate, variable rate debt interest and net derivative payments will fluctuate. Using interest rates as of September 30, 2013, debt service requirements by fiscal year of the variable rate debt and net derivative payments, assuming current interest rates remain the same in the future, are as follows (in thousands):

	<b>Variable rate loan</b>		<b>Interest rate swap, net</b>	<b>Total</b>
	<b>Principal</b>	<b>Interest</b>		
2014	\$ 657	154	760	1,571
2015	698	147	726	1,571
2016	738	141	693	1,572
2017	787	132	652	1,571
2018	832	125	614	1,571
2019 – 2023	5,061	472	2,324	7,857
2024 – 2028	6,355	165	814	7,334
Total	\$ 15,128	1,336	6,583	23,047

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(9) Net Patient Service Revenue**

The Hospitals have agreements with governmental and other third-party payers that provide for reimbursement at amounts different from their established rates. Contractual adjustments under third-party reimbursement programs represent the difference between the Hospitals' billings at established rates for services and amounts reimbursed by third-party payers.

A summary of the basis of reimbursement with major-third party payers follows:

**Medicare** – Substantially all acute care services rendered to Medicare program beneficiaries are paid at prospectively determined rates. These rates vary according to patient classification systems that are based on clinical, diagnostic, and other factors. Additionally, the Hospitals are reimbursed for both direct and indirect medical education costs (as defined), principally based on per-resident prospective payment amounts and certain adjustments to prospective rate-per-discharge operating reimbursement payments. The Hospitals generally are reimbursed for certain retroactively settled items at tentative rates, with final settlement determined after submission of annual cost reports by the Hospitals and audits by the Medicare fiscal intermediary. The cost report for the USA Medical Center has been audited and settled through 2009. The cost report for USA Children's and Women's Hospital has been audited and settled through 2010. Revenue from the Medicare program accounted for approximately 14% and 13% of the Hospitals' net patient service revenue for the years ended September 30, 2013 and 2012, respectively.

**Blue Cross** – Inpatient services rendered to Blue Cross subscribers are paid at a prospectively determined per diem rate. Outpatient services are reimbursed under a cost reimbursement methodology. For outpatient services, the Hospitals are reimbursed at a tentative rate with final settlement determined after submission of annual cost reports by the Hospitals and audits thereof by Blue Cross. The Hospitals' Blue Cross cost reports have been audited through 2011 and settled for all fiscal years through 2010. Revenue from the Blue Cross program accounted for approximately 20% and 17% of the Hospitals' net patient service revenue for the years ended September 30, 2013 and 2012, respectively.

**Medicaid** – Inpatient services rendered to Medicaid program beneficiaries are reimbursed at all-inclusive prospectively determined per diem rates. Outpatient services are reimbursed based on an established fee schedule.

The Hospitals qualify as Medicaid essential providers and, therefore, also receive supplemental payments based on formulas established by the Alabama Medicaid Agency. There can be no assurance that the Hospitals will continue to qualify for future participation in this program or that the program will not ultimately be discontinued or materially modified.

Revenue from the Medicaid program accounted for approximately 22% and 25% of the Hospitals' net patient service revenue for the years ended September 30, 2013 and 2012, respectively.

**Other** – The Hospitals have also entered into payment agreements with certain commercial insurance carriers, health maintenance organizations, and preferred provider organizations. The bases for payments to the Hospitals under these agreements include discounts from established charges and prospectively determined daily and case rates.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

The composition of net patient service revenue for the years ended September 30, 2013 and 2012 follows (in thousands):

	<b>2013</b>	<b>2012</b>
Gross patient service revenue	\$ 575,718	547,824
Less provision for contractual and other adjustments	(250,047)	(221,339)
Less provision for bad debts	(67,464)	(78,683)
	<b>\$ 258,207</b>	<b>247,802</b>

Changes in estimates related to prior cost reporting periods resulted in an increase of approximately \$1,279,000 and \$2,272,000 in net patient service revenue for the years ended September 30, 2013 and 2012, respectively.

**(10) Hospital Lease**

In 2006, the University and Infirmiry Health System, Inc. (the Infirmiry) entered into a Lease Agreement (the Lease) in which the University agreed to lease certain land, buildings and equipment used in connection with the operating of its USA Knollwood Hospital campus to the Infirmiry. The original lease was effective through March 2056. The lease provided for its termination, at the option of the Infirmiry, in the event that a change in any law, statue, rule, or a regulation of any governmental or other regulatory body was deemed by the Infirmiry as significant, as defined by the lease. The hospital was operated as Mobile Infirmiry West.

The total amount of the lease payments due the University was based on the fair market value of the appraised assets, \$32,418,000. The allocation of the appraised fair market value was \$29,370,000 for land and buildings and \$3,048,000 for medical equipment, office furnishings and other equipment. In addition to an up-front payment, the lease agreement required monthly lease payments by the Infirmiry to the University. In order to properly report this transaction, the University bifurcated the lease into an equipment component and a real property component. The equipment component of the lease was considered a capital lease and as such, a lease receivable was reported in the accompanying basic financial statements of the University. At September 30, 2012, \$295,000 was reported as other current assets. The component of the lease attributable to land and buildings was considered an operating lease. As such, lease revenue was recorded and being earned over the life of the lease. Lease revenue in the amounts of approximately \$164,000 and \$485,000 was reported as other operating revenue in the accompanying basic financial statements for the years ended September 30, 2013 and 2012, respectively. Payments received in excess of the amount recognized as lease revenue were unrecognized and amortized over the term of the lease. At September 30, 2012, \$5,602,000 was reported as other noncurrent liabilities.

In October 2012, officials of the Infirmiry publically announced the closing of the Mobile Infirmiry West effective October 31, 2012.

As a result of the closing of the hospital, in May 2013, the University Board of Trustees determined that it was in the best interest of the University to sell Knollwood Hospitals, all related furniture and equipment, adjacent medical office buildings and land. As such, the Board approved a resolution authorizing



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

University management to seek proposals for the sale of Knollwood and proceed with negotiations with potential buyers. Subsequent to a public advertisement and negotiation period, the University and the Infirmary entered into a Purchase and Sale Agreement (the Agreement), dated June 5, 2013. The Agreement called for the sale of all land, buildings, furniture and equipment at Knollwood to the Infirmary for a purchase price of \$5,000,000 and effectively canceled the original 2006 lease agreement. Following a period of due diligence the transaction was closed on July 19, 2013. At closing, the Infirmary made a payment of \$2,500,000 to the University and issued a promissory note, dated July 19, 2013, for the remaining \$2,500,000. The promissory note is backed by an irrevocable standby letter of credit for \$2,500,000 naming the University as the beneficiary.

At the time of the closing, the University wrote off capital assets with a cost of approximately \$31,597,000 and accumulated depreciation of approximately \$19,601,000. Unrecognized revenue related to the original lease of approximately \$5,692,000 was also written off. A note receivable in the amount of \$2,500,000, due July 19, 2014, was recognized and is reported as a current note receivable in the University's 2013 statement of net position. As a result of the transaction, the University recognized a loss on the sale of \$1,304,000 which is reported as an other nonoperating expense in the 2013 statement of revenues, expenses and changes in net position.

**(11) Employee Benefits**

**(a) Retirement and Pension Plans**

Employees of the University are covered by two pension plans: a cost sharing multiple-employer defined benefit pension plan administered by the Teachers' Retirement System of the State of Alabama (TRS), and a defined contribution pension plan.

Permanent employees of the University participate in TRS, a public retirement system created by an act of the State Legislature, with benefit provisions established by the Code of Alabama. Responsibility for general administration and operation of the TRS is vested in the Board of Control (currently 14 members). Benefits fully vest after 10 years of full time, permanent employment. Vested employees may retire with full benefits at age 60 or after 25 years of service. Participating retirees may elect the maximum benefit, or may choose among four other monthly benefit options. Under the maximum benefit, participants are allowed 2.0125% of their average final salary (average of three highest years of annual compensation during the last ten years of service) for each year of service. The TRS issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to the Retirement Systems of Alabama, P.O. Box 302150, Montgomery, Alabama 36130-2150, or by calling (334) 832 4140.

Prior to October 1, 2011, all employees covered by this retirement plan were required to contribute 5% of their eligible earnings to TRS. Effective October 1, 2011 and 2012, the required employee contribution was increased to 7.25% and 7.5%, respectively, of their eligible earnings. An actuary employed by the TRS Board of Control establishes the employer-matching amount annually. During 2013, 2012 and 2011, the University made total contributions of \$21,879,000, \$23,381,000, and \$31,420,000 (100% of the required contributions), respectively, to TRS on behalf of participants. For employees that were hired before January 1, 2013, the University contribution rate was 10%, 10%,

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

and 12.51% in 2013, 2012 and 2011, respectively, of each participant's gross earnings. For employees hired after January 1, 2013, the University contribution rate is 9.44% of each participant's gross earnings. The University's payroll for all employees was approximately \$254,249,000 and \$268,684,000 in 2013 and 2012, respectively. The LLC's payroll for all employees was approximately \$61,645,000 and \$43,479,000 in 2013 and 2012, respectively. Total payroll for University employees participating in the Teachers' Retirement System of Alabama was approximately \$217,164,000 and \$233,806,000 in 2013 and 2012, respectively.

The defined contribution pension plan covers certain academic and administrative employees, and participation by eligible employees is optional. Under this plan, administered by Teachers Insurance and Annuity Association – College Retirement Equities Fund (TIAA-CREF), contributions by eligible employees are matched equally by the University up to a maximum of 3% of current annual pay. The University and the employees each contributed \$928,000 and \$984,000 in 2013 and 2012, respectively, representing 436 and 469 employees participating in this Plan.

All employees of the LLC working at least half time are eligible to participate in a defined contribution pension plan. Under this plan, contributions by eligible employees are matched equally by the LLC up to a maximum of 5% of current annual pay. The LLC and the employees contributed \$1,885,000 and \$1,272,000, respectively in 2013 and 2012 representing 679 and 531, employees participating in this plan. University employees as of September 30, 2011 who later transfer to the LLC are immediately vested in the plan. All other employees do not vest until they have held employment with the LLC for thirty-six months; at which time they become 100% vested in the plan.

**(b) *Compensated Absences***

Regular University employees accumulate vacation and sick leave and hospital and clinical employees accumulate paid time off. These are subject to maximum limitations, at varying rates depending upon their employee classification and length of service. Upon separation of employment, employees who were hired before January 1, 2012 are paid all unused accrued vacation at their regular rate of pay up to a maximum of two times their annual accumulation rate. Employees hired after January 1, 2012 are not eligible for payment of unused accrued vacation or PTO hours upon separation of employment. The accompanying statements of net position includes accruals for vacation pay and paid time off of approximately \$15,763,000 and \$15,990,000 at September 30, 2013 and 2012, respectively. The current portion of the accrual is included in accounts payable and accrued liabilities and the noncurrent portion is included in other long term liabilities in the accompanying basic financial statements. No accrual is recognized for sick leave benefits since no terminal cash benefit is available to employees for accumulated sick leave.

**(c) *Other Postretirement Employee Benefits***

As the provider of postretirement benefits to state retirees, the state is responsible for implementing GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. In September 2003, the State of Alabama Legislature passed legislation that requires all colleges and universities to fund the healthcare premiums of its participating retirees. In prior years, such costs have been paid by the State. Beginning in October 2003, the University was assessed a monthly premium by the Public Education Employees'

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

Health Insurance Plan (PEEHIP) based on the number of retirees in the system and an actuarially determined premium. During the years ended September 30, 2013 and 2012, the University's expense related to PEEHIP was \$7,130,000 and \$7,318,000, respectively.

**(12) Risk Management**

The University, USAHSF, LLC and SAMSF participate in the professional liability trust fund and the University, USAHSF, LLC, SAMSF and the Corporation participates in the general liability trust fund. Both funds are administered by an independent trustee. These trust funds are revocable and use contributions by the University and USAHSF, together with earnings thereon, to pay liabilities arising from the performance of its employees, trustees and other individuals acting on behalf of the University. If the trust funds are ever terminated, appropriate provision for payment of related claims will be made and any remaining balance will be distributed to the University and USAHSF in proportion to contributions made.

As discussed in note 1, the PLTF and GLTF are blended component units of the University, as defined by GASB Statement No. 14, and as such are included in the basic financial statements of the University for the years ended September 30, 2013 and 2012. Claims and expenses are reported when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated. Those losses include an estimate of claims that have been incurred but not reported and the future costs of handling claims. These liabilities are generally based on actuarial valuations and are reported at their present value.

The University and LLC participate in a self-insured health plan, administered by an unaffiliated entity. Administrative fees paid by the University for such services were approximately \$1,697,000 and \$1,712,000 in 2013 and 2012, respectively. Contributions by the University and its employees, together with earnings thereon, are used to pay liabilities arising from healthcare claims. It is the opinion of University administration that plan assets are sufficient to meet future plan obligations.

The changes in the total self insurance liabilities for the years ended September 30, 2013 and 2012 for the PLTF, GLTF and health plan are summarized as follows (in thousands):

	<b>2013</b>	<b>2012</b>
Balance, beginning of year	\$ 22,747	38,568
Liabilities incurred and other additions	60,804	51,937
Claims, administrative fees paid and other reductions	(62,254)	(67,758)
Balance, end of year	\$ 21,297	22,747

Self-insurance liabilities due within one year are included in accounts payable and accrued liabilities. The noncurrent portion is included in other long-term liabilities in the accompanying basic financial statements.

**(13) Other Related Party**

SAMSF is a not-for-profit corporation that exists for the purpose of promoting education and research at the University. At September 30, 2013 and 2012, SAMSF had total assets of \$12,235,000 and \$11,506,000, net assets of \$9,501,000 and \$8,933,000, and total revenues of \$3,474,000 and \$3,175,000, respectively.

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

SAMSF reimburses the University for certain administrative expenses and other related support services. Total amounts received for such expenses were approximately \$711,000 and \$521,000 in 2013 and 2012, respectively, and are reflected as private grants and contracts in the accompanying statements of revenues, expenses, and changes in net position.

**(14) Commitments and Contingencies**

**(a) Grants and Contracts**

At September 30, 2013 and 2012, the University had been awarded approximately \$24,175,000 and \$35,987,000, respectively, in grants and contracts for which resources had not been received and for which reimbursable expenditures had not been made for the purposes specified. These awards, which represent commitments of sponsors to provide funds for research or training projects, have not been reflected in the accompanying basic financial statements as the eligibility requirements of the award have not been met. Advances include amounts received from grant and contract sponsors which have not been earned under the terms of the agreements and, therefore, have not yet been included in revenues in the accompanying basic financial statements. Federal awards are subject to audit by Federal agencies. The University's management believes any adjustment from such audits will not be material.

**(b) Letter of Credit**

In connection with the Hospitals' participation in the State of Alabama Medicaid Program, the University has established a \$77,000 irrevocable standby letter of credit with Wells Fargo, N.A. The Alabama Medicaid Agency is the beneficiary of this letter of credit. No funds were advanced under this letter during the years ended September 30, 2013 and 2012.

**(c) Litigation**

Various claims have been filed against the University alleging discriminatory employment practices and other matters. University administration and legal counsel are of the opinion the resolution of these matters will not have a material effect on the financial position or the statements of revenues, expenses, and changes in net position of the University.

**(d) Rent Supplement Agreements**

The University has entered into two irrevocable rent supplement agreements with the Corporation and a financial institution. The agreements require that, in the event the Corporation fails to maintain a debt service coverage ratio of one to one with respect to all of its outstanding indebtedness, the University will pay to the Corporation any and all rent amounts necessary to cause the Corporation's net operating income to be equal to the Corporation's annual debt service obligations (see note 8). As of September 30, 2013 and 2012, no amounts were payable pursuant to these agreements.

**(e) State Bond Issues**

The State of Alabama has made allocations to the University from bond issues in prior years. Pursuant to these allocations, at September 30, 2013, approximately \$3,594,000 is unspent and

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

remains available to the University for certain future construction costs. The allocations have not been reflected in the accompanying basic financial statements.

**(f) *Sale of Brookley Campus***

On September 29, 2010, the University and the USA Foundation executed purchase and sale agreement calling for the University to sell approximately 327 acres on Mobile Bay, known as the Brookley campus, to the Foundation. The terms of the agreement required the Foundation to pay the University \$20,000,000; \$4,000,000 at closing and \$4,000,000 annually thereafter through the 2015 fiscal year. The sale closed on November 10, 2010 and the initial payment was received by the University at that point. The transaction is recorded as an installment sale. As such, during the years ended September 30, 2013 and 2012, the University reported a gain on the sale of \$2,116,000 and \$2,035,000, respectively, which is reported as other nonoperating revenues in the statements of revenues, expenses and changes in net position. At September 30, 2013, the University is reporting a note receivable from the Foundation in the amount of \$7,544,000 (\$3,698,000 is reported as a current asset in notes receivable and \$3,846,000 is reported as a noncurrent asset in noncurrent notes receivable) and unrecognized revenue in the amount of \$4,489,000 (\$2,201,000 is reported as current unrecognized revenue and \$2,288,000 as other noncurrent liabilities). At September 30, 2012, the University is reporting a note receivable from the Foundation in the amount of \$11,100,000 (\$3,556,000 is reported as a current asset in notes receivable and \$7,544,000 is reported as a noncurrent asset in noncurrent notes receivable) and unrecognized revenue in the amount of \$6,605,000 (\$2,116,000 is reported as current unrecognized revenue and \$4,489,000 as other noncurrent liabilities). The unrecognized revenue will be amortized as an installment gain as payments are received through 2015.

**(g) *USA Research and Technology Corporations Leases***

The Corporation leases space in Building I to three tenants under operating leases. One lease has a 5-year initial term expiring in October 2018 with two 5-year renewal options. Another lease has a 10-year initial term expiring in March 2021, an option to cancel at the end of 6 years, and two 5-year renewal options. The third lease has a 67-month initial term expiring in December 2018 with no renewal options.

Space in Buildings II and III is leased under operating leases to the University and various other tenants. Space under lease to the University was 48,900 and 53,000 square feet at September 30, 2013 and 2012, respectively.

Under leases for Buildings I, II, and III, the Corporation must pay all operating expenses of the buildings, including utilities, janitorial, maintenance, property taxes, and insurance. Tenants will reimburse the Corporation for such expenses only as the total expenses for a year increase over the total expenses for the base year of the lease (the Corporation's fiscal year beginning after the date the lease is signed). The leases have terms varying from one to ten years.

The Corporation owns a building located on the premises of the USA Medical Center which is leased to a single tenant. The Corporation paid for construction of the building shell and land improvements while the tenant paid for the cost of finishing the building's interior. The lease has a ten year initial

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

term with three five-year renewal options. Under the lease, the tenant must also pay for utilities, taxes, insurance, and interior repairs and maintenance. The Corporation is responsible for repairs and maintenance to the exterior and HVAC system.

The Corporation, as lessor, had three ground leases in place at September 30, 2013 and 2012. One lease is for a 40-year initial term with 20-year, and 15-year renewal options. The second lease is for a 30-year initial term with four 5-year renewal options. The third lease has a 38.5-year initial term with 20-year and 15-year renewal options.

In connection with one of the ground leases discussed above, the lessee agreed to construct a building as additional rent under the ground lease agreement. This building was constructed by the lessee during the year ended September 30, 2011. The building was then transferred to the Corporation. The fair value of the building was approximately \$363,000 and this amount will be amortized as rental income by the Corporation over the ground lease term.

Minimum future rentals by fiscal year are as follows (in thousands):

2014	\$	2,336
2015		1,774
2016		1,629
2017		1,367
2018		1,170
2019 – 2046		<u>6,967</u>
Total	\$	<u><u>15,243</u></u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(15) Functional Information**

Operating expenses by functional classification for the years ended September 30, 2013 and 2012 are listed below (in thousands). In preparing the basic financial statements, all significant transactions and balances among accounts have been eliminated.

	<u>2013</u>	<u>2012</u>
Instruction	\$ 118,254	115,526
Research	21,095	20,860
Public service	46,723	48,110
Academic support	15,999	16,184
Student services	28,673	26,831
Institutional support	28,528	24,837
Operation and maintenance of plant	26,459	29,901
Scholarships	6,532	5,290
Hospital	265,775	251,196
Auxiliary enterprises	14,233	13,102
Depreciation and amortization	29,849	30,396
	<u>\$ 602,120</u>	<u>582,233</u>

**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

**(16) Blended Component Units**

As more fully described in notes 1(b) and 1(c), the LLC, PLTF and GLTF are considered component units pursuant to the provisions of GASB Statement No. 61. In accordance with that statement, the LLC, PLTF and GLTF are reported as blended component units. Required combining financial information is presented below (in thousands):

	<b>2013</b>	<b>2012</b>
Current assets	\$ 23,641	44,824
Noncurrent assets	27,133	13,286
Total assets	50,774	58,110
Current liabilities	34,187	39,305
Noncurrent liabilities	16,301	18,606
Total liabilities	50,488	57,911
Net position	\$ 286	199
Operating revenues	\$ 83,710	59,943
Operating expenses	(86,948)	(64,461)
Operating loss	(3,238)	(4,518)
Nonoperating revenues	3,325	4,620
Change in net position	\$ 87	102

**(17) Significant New (Future) Accounting Pronouncements**

In March 2012, the GASB issued Statement No. 66, *Technical Corrections – 2012*. GASB Statement No. 66 resolves conflicting guidance that resulted from the issuance of GASB Statements No. 54 and 62 and will be effective for the year ending September 30, 2014. In June 2012, the GASB issued Statement No. 68, *Accounting and Financial Reporting for Pensions*. GASB Statement No. 68 changes accounting and financial reporting for entities participating in certain pension plans and will be effective for the year ending September 30, 2015. In January 2013, the GASB issued Statement No. 69, *Government Combinations and Disposals of Government Operations*. GASB Statement No. 69 establishes accounting and financial reporting standards related to government combinations and disposals of government operations and will be effective for the year ending September 30, 2015.



**UNIVERSITY OF SOUTH ALABAMA**  
(A Component Unit of the State of Alabama)

Notes to Basic Financial Statements

September 30, 2013 and 2012

Also in January 2013, the GASB issued Statement No. 70, *Accounting and Financial Reporting for Nonexchange Financial Guarantees*. GASB Statement No. 70 requires that governments that extend financial guarantees for the obligation of another government recognize and record a liability arising out of that guarantee when it comes reasonably more than likely that the government will be required to make a payment on the guarantee and will be effective for the year ending September 30, 2014.

The effect of the implementation of GASB Statements Nos. 66, 68, 69 and 70 on the University has not yet been determined.





COLLEGE OF ENGINEERING

SCHOOL OF COMPUTING

USA